

**Pension Committee
Town of East Windsor
11 Rye Street
East Windsor, CT**

**MINUTES OF REGULAR MEETING,
January 25, 2012 at 5:30 p.m.**

These minutes are not official until approved at a subsequent meeting.

Members Present: Jason Bowsza (arrived at 5:34 p.m.), Denise Menard, Dale Nelson, Edward Bowsza, Thomas Strempher, Kathleen Bilodeau, and Jerilyn Corso
Members Absent: None
Others: Catherine Cabral, Charles Olson, and Robert Magilo
Press: None

I. Call to Order

Ms. Dale Nelson called the Regular Meeting to Order at 5:32 p.m., in the East Windsor Town Hall, East Windsor, Connecticut.

II. Approval of Minutes of Special Meeting of December 28, 2011

It was **MOVED** (Bowsza, E.) and **SECONDED** (Corso) and **PASSED** (5-0) (K. Bilodeau abstained) that the Pension Committee approves the minutes of December 28, 2011 Regular Meeting.

Chairman Jason Bowsza entered the meeting at 5:34 p.m.

III. Public Comment

None.

IV. Communication

None.

V. Webster Financial Presentation

A. Mass Mutual Termination Update

Ms. Cabral introduced Mr. Charles “Chip” Olson, Senior Director of Sales and Administration at Webster Financial Advisors and Mr. Robert Maglio, Portfolio Manager at Webster Financial Advisors, to the Committee. They gave to each

Committee Member copies of a presentation prepared for the Town of East Windsor Pension Plan. Mr. Maglio indicated he has been in contact with Mass Mutual regarding the transfer of funds. The first wire is scheduled to be received on February 1, 2012. Presently, Webster Financial is entering the data files it has received from Mass Mutual and entering any new tax changes and new participants. Mass Mutual has been very helpful during this process. Mass Mutual will be processing benefits due on February 1, 2012 and will share that information with Webster Financial. Mr. Olson wanted to thank the Committee for their most recent choosing of his company. He wanted to give the Committee Members who were not involved in the process of hiring, a brief overview of Webster Financial. Webster Financial Advisors has developed an advice-oriented business model, differentiated by its investment platform, client centric service and professional staff. They discussed how they determine client objectives. Examples of Asset Allocation Guidelines were given and discussed. Ms. Cabral indicated that that Town of East Windsor invests by an investment policy, which is a cash investment policy. Webster has agreed to assist the Town in working on a policy.

Portfolio Performance Results and Market Return Analysis examples were given and discussed. Examples of the Asset Allocation, Risk and Reward on one year returns were given and discussed. It was explained that the investment team uses a number of major independent research firms including, Argus Research, Value Line, Applied Financial Group, S&P, Bank Credit Analyst, Morningstar, as well as research from Merrill Lynch, Sanford Bernstein, Morgan Stanley and William O'Neil & Co., to identify the industry's highest caliber of asset managers. Webster Financial Advisors has a Mutual Fund Process and the screening criteria to provide clients with objective advice and choice with it comes to structuring investments. Webster establishes an individually tailored investment policy statement for each client. This approach helps to create a strategic asset allocation that serves as the hallmark to Webster's success. Webster evaluates, selects, and monitors the asset manager to make certain they perform in line within the stated policy. Active management of the fixed income sectors, combined with disciplined risk management and superior security selection, is the most effective means for achieving excess returns in the fixed income market. In the ever-changing financial service landscape, Webster has adopted a client centric service model that identifies the necessary resources required to meet the Town's needs. As a result of this commitment, Webster are able to offer objective and consultant advice. Dedicated team of specialists will be focused on objectives of the Town. Relationship Manager is primary contact point, the Portfolio Manger is responsible for overseeing investments, Fiduciary Services Manager assists with technical issues and Deposit Specialists to address banking needs. Webster is responsive to wider variety of needs, integrated reporting packages, and regularly attending scheduled meetings to review portfolio and assess performance.

A lengthy discussion was held regarding investments and the percentages of same.

Ms. Jerilyn Corso left the meeting at 6:21 p.m.
Chairman Jason Bowsza left the meeting at 6:22 p.m.

VI. Pension Review

Ms. Cabral gave to Committee Member a copy of a document entitled “Mass Mutual Financial Group Town of East Windsor 12/31/2011”. This is a report was generated from Mass Mutual which included Financial Statement of the Accounts, Dollar Weighted Selected Period of Performance, Asset Allocation Analysis Graph, and Breakdown of Accounting Transactions. Ms. Cabral indicated Committee Members had requested this information and she thought the gentlemen from Webster Financial Advisors would have discussed same, but it was not discussed.

VII. New Business

Ms. Menard addressed the Committee regarding the recent negotiations of the bargaining units’ contracts. When going through the Pension portion of the contracts, it is noted that each unit has a defined sheet describing their pension. However, there is one group of people who are unaffiliated, those people are: Mr. Len Norton, Ms. Cathy Cabral, Ms. Becky MacDonald, the Assistant Planner and herself. Most bargaining units have a 2% contribution and the unaffiliated have 1.75% contribution.

A lengthy discussion was held among Ms. Cabral and the Committee Members regarding the affiliated and unaffiliated contributions.

It was **MOVED** (Nelson) and **SECONDED** (Bowsza, E.) and **PASSED** (U) that the Pension Committee allows research to be done regarding the unaffiliated pension benefit to keep in line with other town employees and allows actuary costs associated with same.

VIII. Other

A brief discussion was held regarding the Board of Education and their contributions to the plan.

IX. Adjournment

It was **MOVED** (Nelson) and **SECONDED** (Strempher) and **PASSED** (U) that the Pension Committee adjourns the January 25, 2012 Regular Meeting at 7:53 p.m.

Respectfully Submitted,

Denise M. Piotrowicz
Recording Secretary