



# Town of East Windsor E.R.A.S.E. COVID-19 Grant Final Report

October 21, 2021

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Table of Contents

ACKNOWLEDGMENTS..... 2

EXECUTIVE SUMMARY ..... 3

METHODOLOGY ..... 5

PROGRAM ANALYSIS..... 7

OUTCOMES AND INTENDED USES ..... 12

CONCLUSION..... 16

APPENDICES ..... 17

## ACKNOWLEDGMENTS

The Emergency Relief and Stabilization Effort (E.R.A.S.E.) COVID-19 Grant is made possible due to funding allocated to the Town of East Windsor through the American Rescue Plan Act of 2021, passed by the United States Congress, and signed by President Joseph R. Biden. Special thanks to U.S. Senator Richard Blumenthal, U.S. Senator Christopher S. Murphy, and U.S. Representative John B. Larson for their support of the Act and the associated funding.

This program is an initiative of the East Windsor Board of Selectmen:

- First Selectman Jason E. Bowsza
- Deputy First Selectman Marie E. DeSousa
- Selectman Alan Baker
- Selectman Sarah Muska
- Selectman Charles Nordell

The Grant Program was developed by Program Administrator/Consultant George E. Krivda, Jr., Lillian Bluestein, First Selectman Jason E. Bowsza, and dedicated staff within East Windsor Town government.

Outreach and investigation was performed by George E. Krivda, Jr. Technical and administrative support was provided by Lillian Bluestein, Jennifer Sanchez, and Melissa LaBelle. The final report and presentation were written by First Selectman Jason E. Bowsza, George E. Krivda, Jr. and Lillian Bluestein.

## EXECUTIVE SUMMARY

On March 11, 2021, the American Rescue Plan Act (ARPA) was signed into law by President Biden. Section 9901 of the ARPA amended Title VI of the Social Security Act to add section 602, which establishes the Coronavirus State Fiscal Recovery Fund, and section 603, which establishes the Coronavirus Local Fiscal Recovery fund. These Fiscal Recovery Funds are intended to provide support to State, local, and Tribal governments in their response to the impact of COVID-19 and in their efforts to contain the effects of COVID-19 on their communities, residents, and businesses. The Fiscal Recovery Funds build on and expand the support provided to these governments over the last year, including through the Coronavirus Relief Fund (CRF).

Through the Fiscal Recovery Funds, Congress provided State, local, and Tribal governments with significant resources to respond to the COVID-19 public health emergency and its economic impacts through four categories of eligible uses. Section 602 and section 603 contain the same eligible uses; the primary difference between the two sections is that section 602 establishes a fund for States, territories, and Tribal governments, and section 603 establishes a fund for metropolitan cities, non-entitlement units of local government, and counties. Sections 602(c)(1) and 603(c)1 provide that those funds may be used “to respond to the public health emergency or its negative economic impacts, including assistance to households, small businesses, and nonprofits.”

State, local, and Tribal governments have broad latitude to choose whether and how to use the Fiscal Recovery Funds to respond to and address the negative economic impacts of the pandemic. Under the act, municipalities may utilize these funds for five purposes: 1) recovering lost revenue due to the COVID-19 pandemic; 2) hazard pay for frontline employees; 3) sewer, water, and broadband projects; 4) tourism; and 5) small business and nonprofit assistance. East Windsor elected to allocate a portion of its ARPA funding for small business and nonprofit assistance through the development of the **East Windsor Emergency Relief and Stabilization Effort COVID-19 Grant (“the Grant”)**.

The ARPA allows for assistance to small businesses and nonprofits to adopt safer operating procedures, weather periods of closure, or mitigate financial hardship resulting from

the COVID-19 public health emergency. Such assistance may include grants to mitigate financial hardships. For purposes of the Grant, mitigation of financial hardships is understood to be: declines in revenues; impacts of periods of business closure, including payroll and benefits costs; costs to retain employees; mortgage, rent, or utilities costs; other operating costs, such as coronavirus prevention or mitigation tactics; physical plant changes to enable social distancing; enhanced cleaning efforts; and installation of or enhancements to barriers or petitions.

The result of the program was the approval of one hundred thirteen applications totaling \$1,079,700 in support for businesses in our community. Nineteen nonprofits received funding, as did six farms, two artist venues, five automotive businesses, three distributors, seventeen restaurants, twelve home improvement businesses, one hotel, six manufacturers, sixteen personal services providers, six professional service providers, fifteen retailers, and five venues. The diverse groupings of Grant awardees show the economic effects of the pandemic have been deeply felt by businesses in East Windsor.

## METHODOLOGY

East Windsor's share of the American Rescue Plan Act totaled \$3,453,151.43, payable to the Town of East Windsor in two tranches – one that was made in June of 2021, another to be transferred to the Town in June of 2022.

On April 1, 2021, the East Windsor Board of Selectmen voted to allocate a portion of the funds received from the American Rescue Plan Act to be used as awards of up to \$10,000.00 for small businesses and nonprofits. Upon receipt of the first tranche of funds from the ARPA, the Board of Selectmen ("the Board") approved the use of \$1.1 million for the development of the Emergency Relief and Stabilization Effort – COVID-19 Grant. The Grant was available to East Windsor small businesses and nonprofits who could demonstrate an economic impact due to the pandemic.

After the initial funding was approved by the Board, the Town issued a Request for Qualifications (RFQ) on April 7, 2021, seeking qualified firms or individuals for professional and technical services to administer a small business and nonprofit relief program and provide administrative and technical support to implement activities including application development, application review and evaluation, development of appropriate award criteria, and determination of grants during the grant period, if approved.

Two RFQs were received. The administration of the program was awarded to George E. Krivda, Jr., a local low bidder. Mr. Krivda had decades of experience in state and federal government, with proficiency and expertise in program management, grant management, legislative analysis, and public relations.

## PROGRAM IMPLEMENTATION

The newly appointed administrator met with the First Selectman and other Town officials and staff to develop a simple application form to elicit information from all prospective small business and nonprofit applicants to determine eligibility and provide a justification for taxpayer-funded relief. An eligible small business was defined as not having more than one hundred employees, having operations in the Town of East Windsor, and being registered to

conduct business for at least 12 months. An eligible nonprofit was defined as an East Windsor addressed legal entity organized and operated for a collective, public, or social benefit.

An advertising plan was developed geared towards East Windsor non-profits and small businesses utilizing local radio, statewide television, and print media. A press availability was scheduled, announced, and completed on July 12, 2021, announcing **An Emergency Relief and Stabilization Effort (E.R.A.S.E) COVID-19 Grant**. The First Selectman and Board of Selectman were joined by U. S. Senator Richard Blumenthal, U. S. Representative John B. Larson, State Senator Saud Anwar, and State Representative Carol Hall in announcing the program. To further promote the program, the Town issued press releases and social media postings, solicited earned media stories, and sent direct mailings to more than three hundred fifty prospective applicants. The First Selectman also mounted an exhaustive door-to-door effort to ensure small business participation.

One hundred seventeen award requests were received. Two applicants were disqualified because of legal issues against the Town. One applicant was disqualified as having moved their business to another town. One applicant was disqualified due to a significantly late submission.

A thorough review was conducted by the administrator to determine eligibility with the program and compliance with the ARPA guidelines as issued in the Interim Final Rule<sup>1</sup>. The administrator read the applications and sought clarification and additional information in support of applications through emails, telephone conversations, interviews, and personal visits.

A goal stated at the outset of the program was to assist as many small business and nonprofits in our community as possible. One hundred thirteen awards were distributed totaling \$1,079,700.00.

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<sup>1</sup> Criteria set forth in Department of the Treasury 31 CFR Part 35 RIN 1505-AC77 Coronavirus State and Local Fiscal Recovery Funds Interim Final Rule were applied.

## PROGRAM ANALYSIS

When looking at the impact of the Grant, there are several ways of reviewing the available data. Included herein are breakdowns of percentage of grants by sector, total dollars awarded by sector, percentage of grants awarded to women-owned businesses, and percentage of grants awarded to minority-owned businesses<sup>2</sup>. Nonprofits were excluded from calculations determining women-owned and minority-owned statuses because there is no ownership to determine.

Over the course of the program, one hundred seventeen applications were considered for funding. Of those, one hundred thirteen were funded. An additional four applicants were deemed to be ineligible due to significantly delinquent submission or having moved the applicant business out of East Windsor or being engaged in active litigation against the Town. Of the total number of applications received, 96.5% were funded.

### PERCENTAGE OF GRANTS AWARDED BY SECTOR

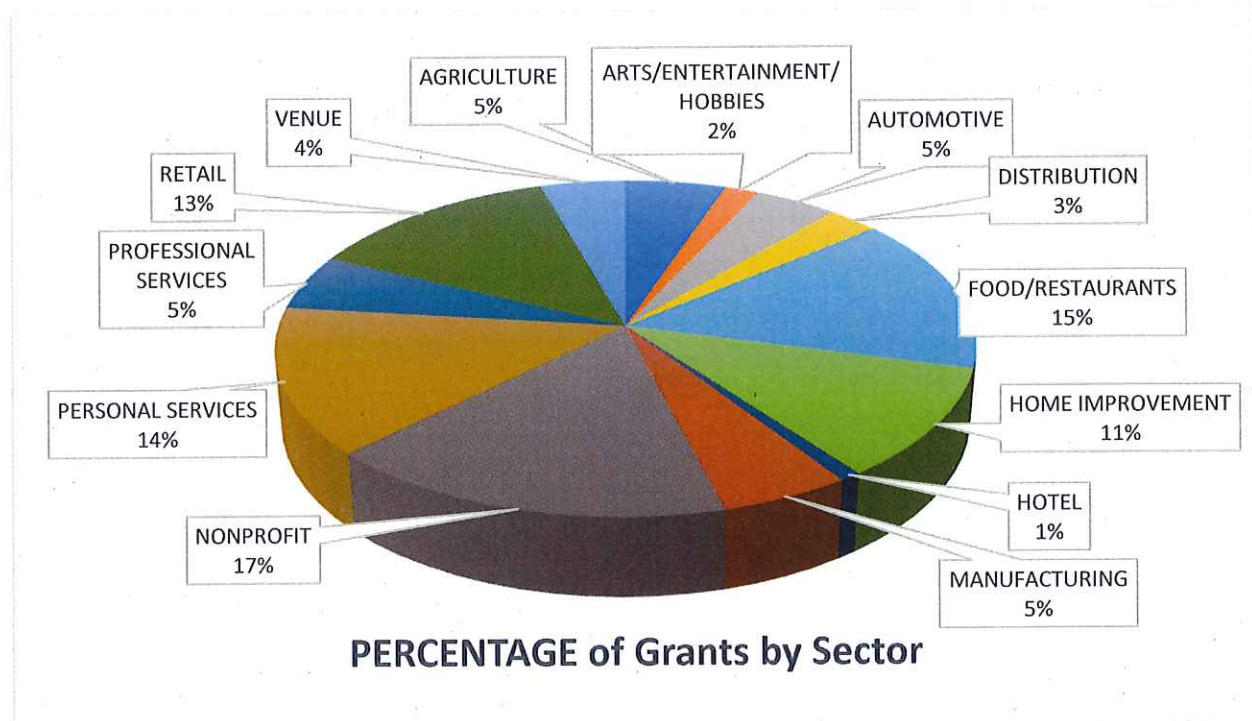


Figure 1

<sup>2</sup> Note that both minority-owned status and women-owned status are based on the best information available to program administrators as of the close of the program.



The chart included in *Figure 1* shows the breakdown by percentage of applications awarded by sector. In terms of the sectors awarded grant funding, the award pool was diverse and balanced, with no sector representing more than twenty percent (20%) of the total applications. The discernable sectors receiving awards through the program include the following:

- Agriculture
- Distribution
- Hotel
- Personal Services
- Venue
- Arts/Entertainment
- Food/Restaurants
- Manufacturing
- Professional Services
- Automotive
- Home Improvements
- Nonprofit
- Retail

DOLLARS APPROVED BY SECTOR

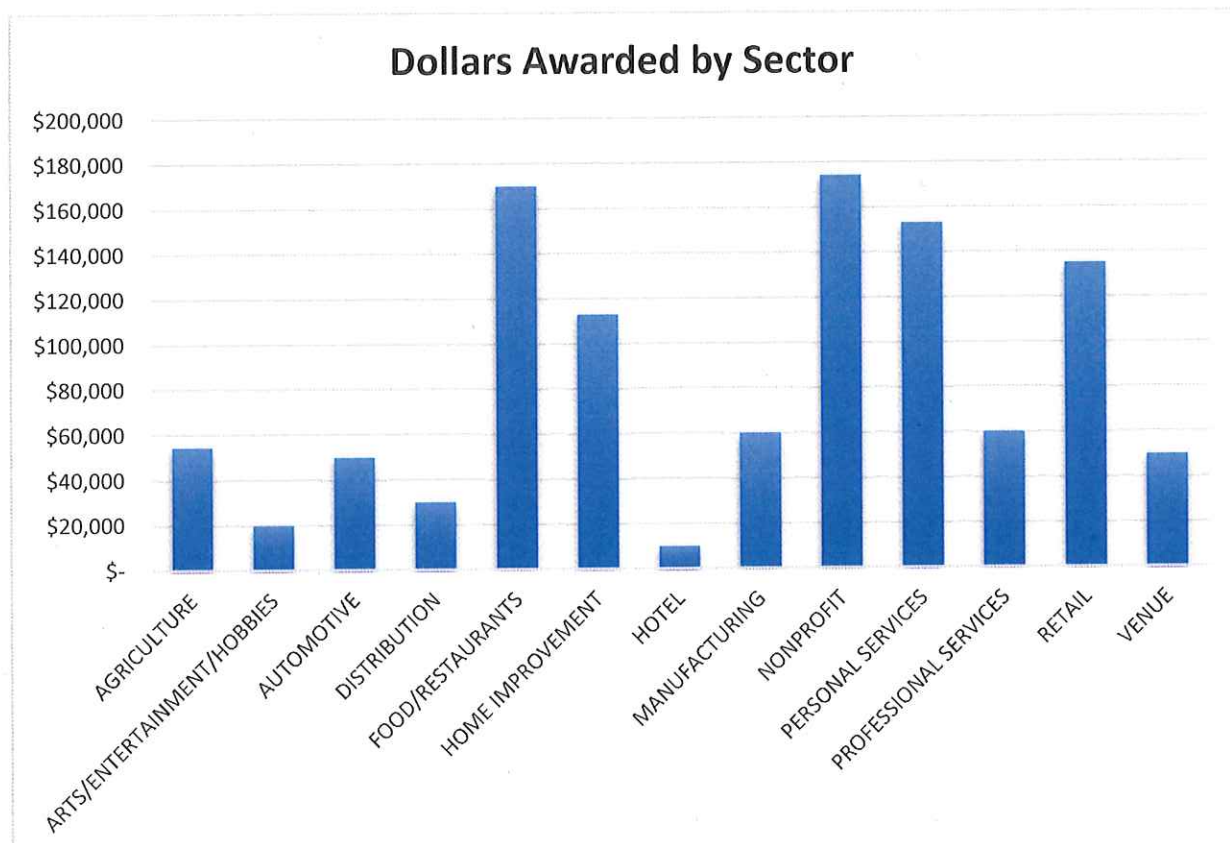


Figure 2

In addition to looking at the percentage of grants awarded by sector, it is also possible to look at the number of dollars awarded by sector. Most applicants were approved at the full amount that was requested, and in most cases that request was for \$10,000, the program maximum.

Some applicants asked for less than the maximum, and some applicants were awarded less than the maximum based on available information provided in their applications and subsequent requests for clarification requested by the Program Administrator. As is expressed in *Figure 2*, the same sectors representing the highest number of requests also represent the sectors with the highest total dollars approved.

#### GRANTS AWARDED TO WOMEN-OWNED AND MINORITY-OWNED BUSINESSES

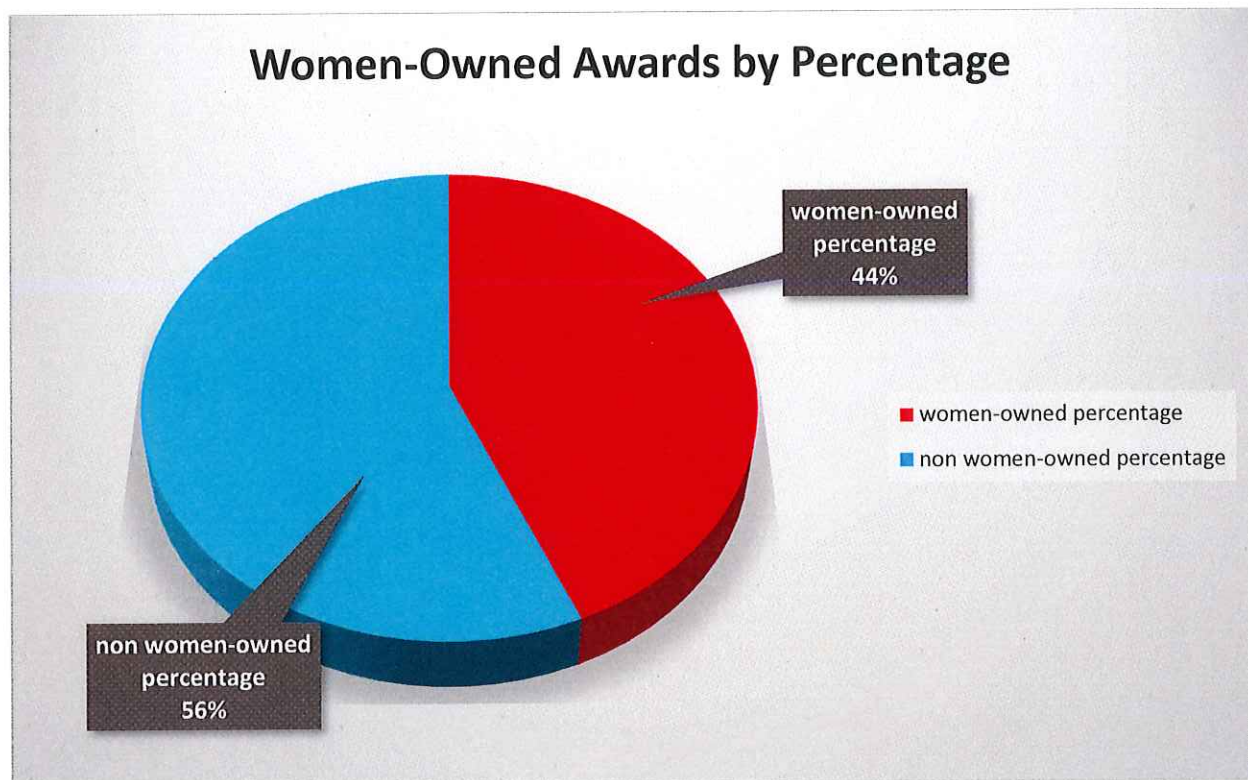


Figure 3

Figure 3 shows the breakdown of awards based on ownership status by gender. After discounting nonprofit awardees, ninety-four applications for businesses were awarded. Of those, forty-one were women-owned, for a total of 43.6%.

According to the statistics available from the U.S. Census<sup>3</sup> pertaining to businesses in East Windsor, 416 of 899 businesses identified would be considered women-owned, for a total of 46.3%. By comparison, Hartford County reports 41.1% of known businesses as women-owned. The Grant's award rate of 43.6% to women-owned businesses is consistent with, although slightly below, the total women-owned business population in East Windsor, and ahead of the percentage of women-owned businesses in Hartford County.

Several sectors of Grant award recipients were either exclusively male-owned (including agriculture, arts/entertainment, or hotel) or were exclusively women-owned (personal services). Women-owned status equated to 20% of automotive awardees, 33% of distribution awardees, 35% of food/restaurant establishments, 8% of home improvement sector awardees, 33% of manufacturing sector awardees, 67% of professional services sector awardees, 53% of retail establishments, and 40% of venue owners.

A similar review of census data shows that there are 148 businesses in East Windsor that would be considered minority-owned, out of a possible universe of 899 businesses, for a total minority-owned business percentage of 16.4%. By comparison, Hartford County reports that 55.8% of businesses in the county are minority-owned.

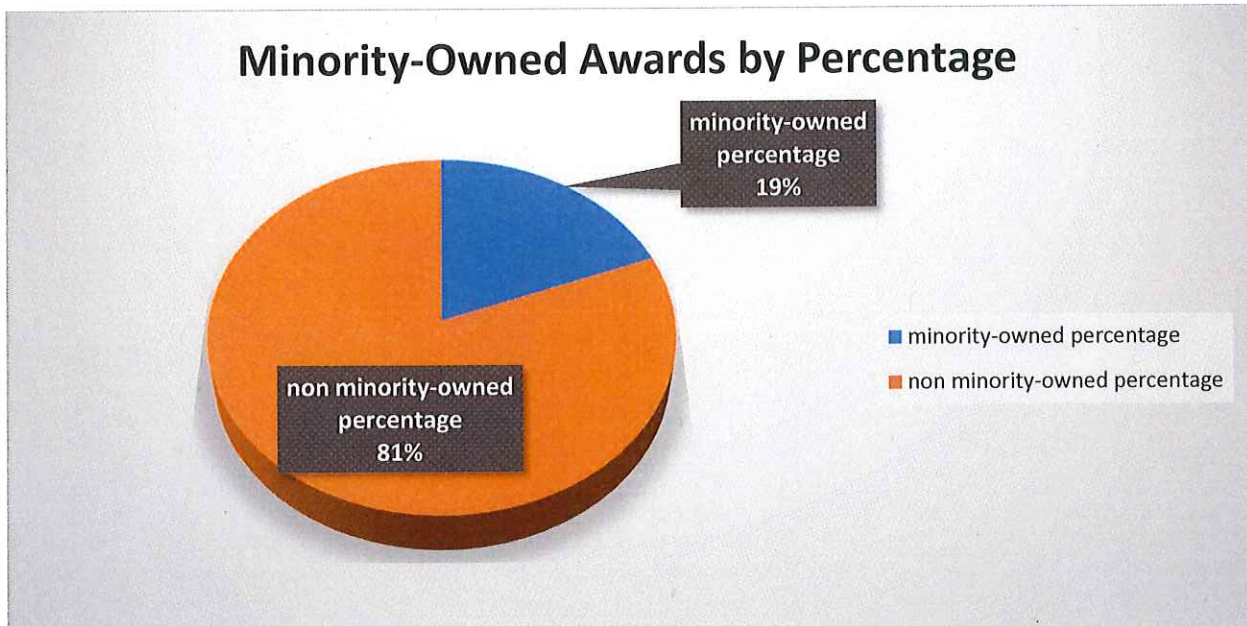


Figure 4

<sup>3</sup><https://www.census.gov/quickfacts/fact/table/eastwindsortownhartfordcountyconnecticut,hartfordcityconnecticut/SBO020212>

*Figure 4* shows that 19.2% of Grant awards were made to minority-owned businesses, exceeding the 16.4% of total local businesses that are designated as minority-owned.

Several sectors are again noted as being either completely non-minority owned (including agriculture, automotive, and manufacturing) or completely minority-owned (specifically, hotels). Other sectors remain split, with minority-owned businesses equating to 50% of arts/entertainment businesses, 33% of distribution sector recipients, 24% of food/restaurant establishments, 8% of home improvement businesses, 19% of personal services, 17% of professional services, 20% of retail establishments, and 60% of venues.

## OUTCOMES AND INTENDED USES

The Town of East Windsor opted to use a portion of its allocated funds through the ARPA to support small businesses and nonprofits. The Interim Final Rule implementing the ARPA requires that awardees be able to demonstrate an economic hardship resulting from the COVID-19 pandemic. This condition effectively establishes small business and nonprofit assistance programs as insurance policies intended to mitigate the effects of the pandemic. It does not put any conditions on future use of federal funds once they are allocated.

However, the Town of East Windsor, when establishing the program, included in both the grant application and the award contract language requesting information on the intended use of the funding. In doing so, the Town can identify prospective benefits of the Grant.

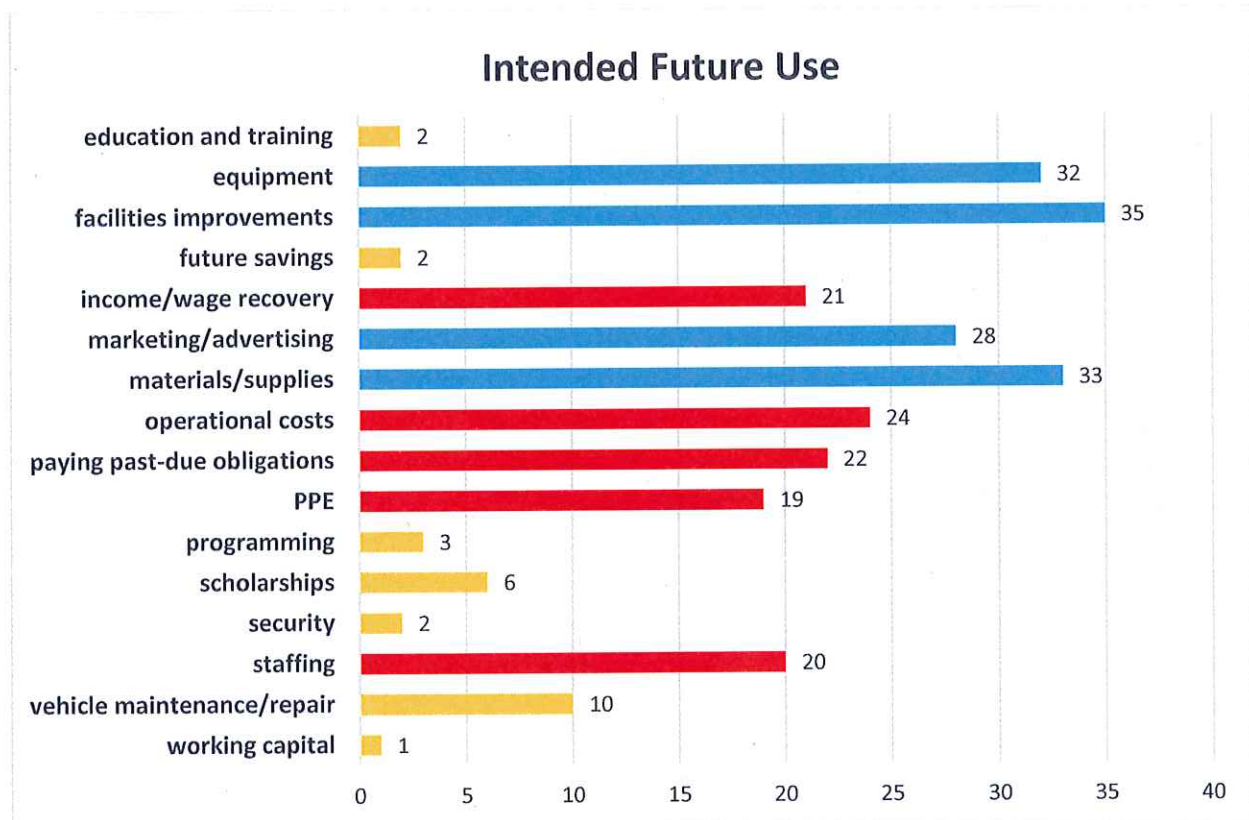


Figure 5

The intended uses identified by grantees can be grouped into sixteen different categories, shown in *Figure 5*. It should be noted that applicants may have indicated more than

one use for the funding, which explains why the notations per category exceeds the number of applications approved for funding.

The categories of responses for future use of funding can be further grouped into three tiers of use. The first tier, identifiable as blue in *Figure 5*, included: facilities improvements, materials and supplies, equipment acquisition and/or repair, and marketing and advertising. Many of the purposes identified in this tier represent expenses that are tangible, physical additions or improvements. With additional funding available, grantees who indicated uses in this tier were indicating ramping up business practice that will help them advance beyond where they have been able to be during the pandemic, effectively anticipating the presumed post-pandemic economic expansion.

The second tier of funding, shown in red, includes operational costs, repayment of overdue bills/obligations, income and wage recovery, staffing, and acquisition of personal protective equipment (PPE). Purposes included in this tiering represent the grantee's intention of catching up on outstanding obligations. Two specific responses in this tier worth noting are staffing, and income and wage recovery. Many respondents indicated lost income to themselves or a need to reduce or eliminate staff in the throes of COVID-related shutdowns. Funding awards in this category will help grantees correct those hardships and show opportunities for local job growth locally.

The third tier, shown in orange, is comprised of vehicle repairs and maintenance, scholarships, programming, future savings, security upgrades, education and training, and working capital. Uses identified here were those that could not have been prioritized during the height of the pandemic and the ensuing economic uncertainty. These deferred costs, while important, did not outweigh other needs like staffing, health safety improvements, and inventory.

There are several comments submitted by applicants that accentuate the impact of the Grant in the East Windsor community. A sampling of those, but by no means an exhaustive list, are included below:

- “The Grant money will be used to pay an East Windsor company to provide much needed sand, mulch, and playground mulch to existing playground equipment areas.” ~ Betsy DeWolf, Work and Play School LLC
- “As we, along with so many other businesses in town, start to recover from the COVID-19 crisis, the grant will help us to do some of the work that we need to do to get things back to normal. This assistance comes at a time when we are embarking upon a major redevelopment program, and we assure you that it will be put to good use!” ~ The Connecticut Electric Railway Association, Inc.
- “We believe that this grant will significantly help us to continue our operations and will help us, the staff, and our customers stay safe during these challenging times...We enjoy being a part of the East Windsor community and appreciate this opportunity!” ~ Sunny’s House
- “By being able to make these upgrades, and more, I am providing a higher level of service to my well-deserved clients. On behalf of them and myself, we thank you dearly for awarding me this grant.” ~ Jaime Lee Johnson, Hands On Therapeutic Massage
- “Thank you for selecting my business to receive the grant. It will be used to pay business expenses that are necessary to keep the business open. Some examples are equipment payments, insurance payments, paychecks, and any other necessary payments or expenses to keep the business running.” ~ JP Norton Construction, LLC
- “Although operations are still only at 50% of pre-COVID numbers, most of the operational costs remain at 100%, negatively impacting our business and recovery. These funds will help to ensure that we will be able to continue to operate as well as continue to re-emerge from the pandemic.” ~ Richards Employment Agency, LLC.
- “As a recipient of the East Windsor E.R.A.S.E. COVID Grant, Septicology LLC intends to use the funds to strengthen and build our business, as well as our commitment to East Windsor. Any...funds will be used to help purchase and remodel a commercial property here in town...This new property will allow us to expand our business and grow our team past the eight full-time employees that we already have.” ~Daniel Dziadul, owner, Septicology LLC

- “If I was considered for this grant, I would use the grant to update the salon and ensure we can operate in the safest way for guests and stylists. I would include additional COVID-19 safety practices and change how the stations are positioned. I would also use this to help discount/waive my renter’s rent in the event we are exposed to COVID-19 and are required to shut down for fourteen days again.” ~Hannah Masciovecchio, Cutting Room Salon



## CONCLUSION

The Town of East Windsor is fortunate to have received \$3,453,151.43 in funding from the federal government through the American Rescue Plan Act. Allowable uses of that federal funding were limited to the following purposes: revenue recovery; hazard pay for front line employees; tourism; sewer, water, and broadband projects; and small business, nonprofit and household assistance programs.

The East Windsor Board of Selectmen designated a portion of that federal funding (approximately \$1.1 million) for small business and nonprofit assistance through the establishment of this Grant. No state or municipal tax dollars were allocated to funding the grant awards or the administrative costs of the program.

The applications received by the Town of East Windsor through this program show that the economic effects of the COVID-19 pandemic incurred by small businesses and nonprofits in the community, and likely in most communities, are significant, and that there is a long way to go to achieve full recovery. **Women-owned businesses accounted for 44.1% of awardees**, consistent with the percentage of businesses in East Windsor that have women-owned status, and ahead of the 41.1% in Hartford County. **Minority-owned businesses accounted for 19.4%** of grantees through the E.R.A.S.E. Grant, exceeding the percentage of minority-owned businesses in the community of 16.4%.

Through the development and implementation of the Grant, the Town of East Windsor was one of the first communities in Connecticut to establish a direct support program for small businesses and nonprofits utilizing ARPA funds, and we hope that our experience and this report may be emulated in other communities in Connecticut.

APPENDICES

Appendix A.....Grant Criteria

Appendix B.....Application Form

Appendix C.....Analytical Charts and Graphs

Appendix D.....Application Review Summaries



# **TOWN OF EAST WINDSOR**

FIRST SELECTMAN JASON E. BOWSZA

## **EMERGENCY RELIEF AND STABILIZATION EFFORT (E.R.A.S.E) COVID-19 GRANT**

### **Eligibility Criteria**

#### **Eligibility**

*For the purposes of this Grant:*

***A small business is defined as employing not more than 100 employees and has operations in East Windsor, CT (Examples: a trade name on file with the State of Connecticut or appearance on the Town's Grand List.)***

***A non-profit entity is defined as an entity with an East Windsor address organized and operated for a collective, public or social benefit (non-profit status may be demonstrated by supplying the organizations CT-990 form or 501(c) incorporation documents.)***

- The applicant must be in good standing with the Connecticut Secretary of the State in terms of business/non-profit filings.
- Non-profits must have proof of 501c status.

#### **Application Requirements**

- Documentation should be supplied supporting the number of employees before the pandemic and at the time of this application.
- Listing of all federal or state assistance applied for and/or received (i.e., PPP loans, etc.)
- If applicable, dates of closure due to the pandemic need to be provided.
- The applicant must provide a written statement that will identify a need or negative impact of the COVID-19 public health emergency to your organization or business and must identify how your grant request addresses the identified need or negative impact.

The Town reserves the right to revisit applications and request additional information.

***Grants will be awarded based upon funds available and the number of applications received for an amount up to and not to exceed \$10,000. All grant awards are subject to conformity with federal requirements.***



# **TOWN OF EAST WINDSOR**

FIRST SELECTMAN JASON E. BOWSZA

## **East Windsor E.R.A.S.E. COVID-19 Grant Application (Emergency Relief and Stabilization Effort)**

Date of Application Submission:

Full Name of Business of Non-profit:

Business Address:

Applicant Primary Contact Name:

Applicant Primary Contact Phone:

Applicant Primary Contact Email:

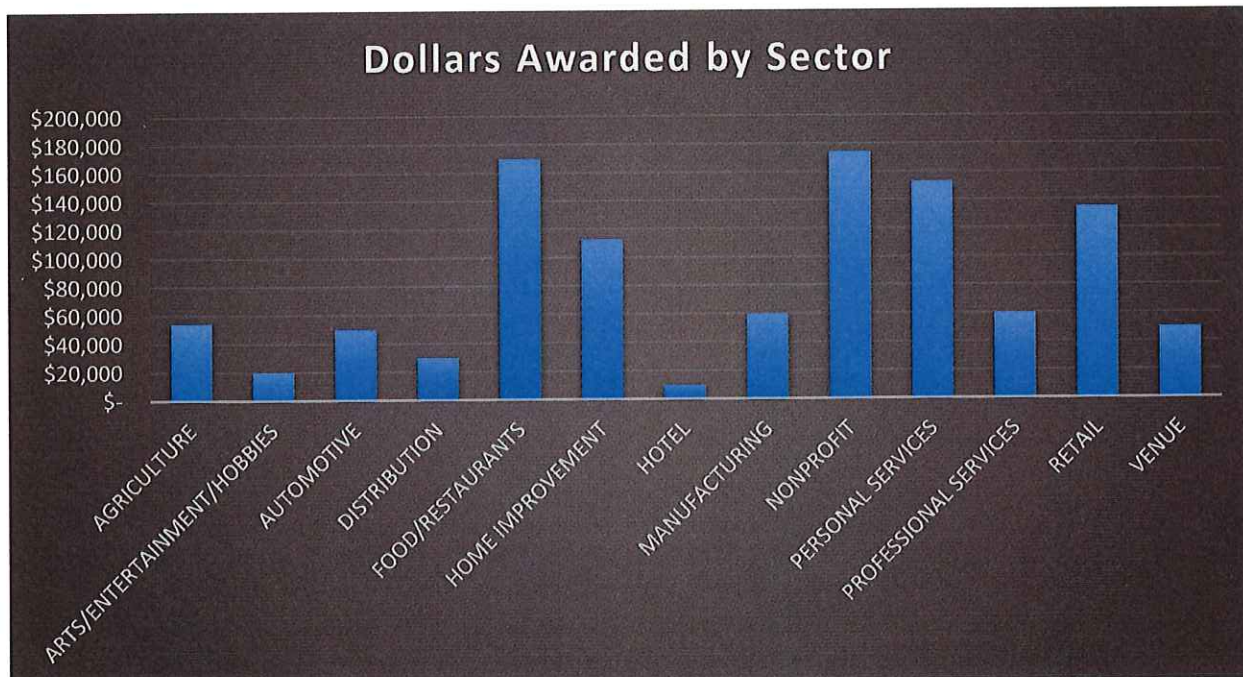
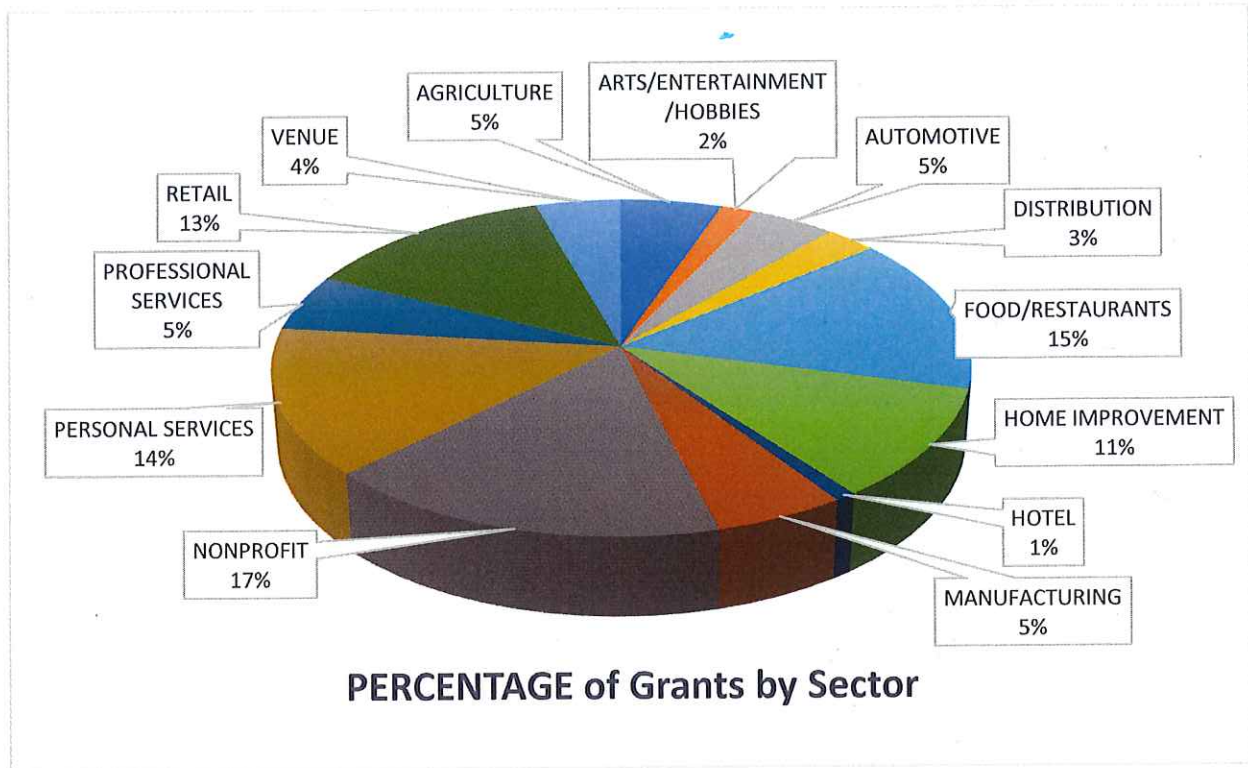
Applying as a:       Business                      Or                       Non-Profit

Applicants must provide the following:

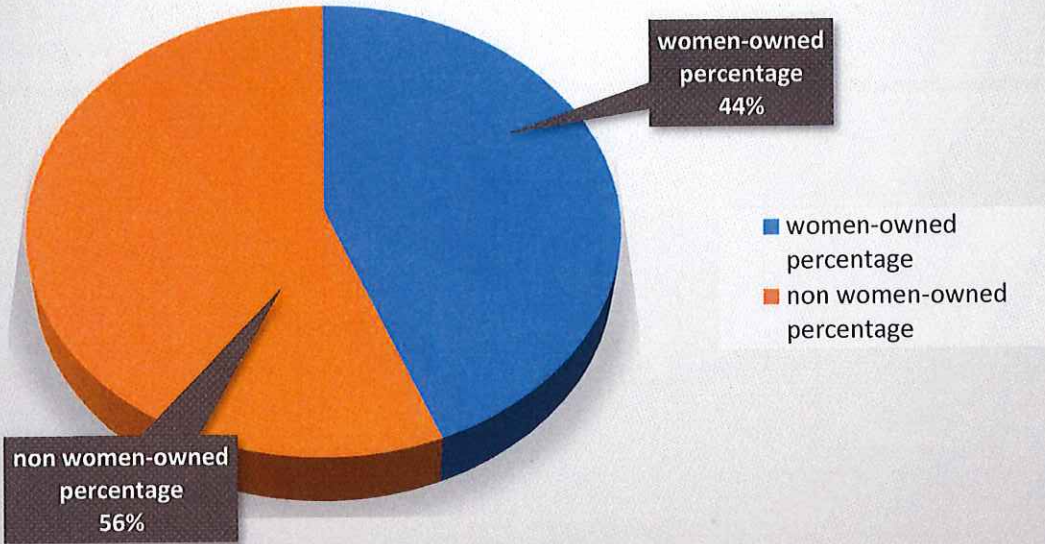
- Evidence that the business or non-profit is in good standing with the Connecticut Secretary of the State's Office;
- Documentation stating the number of employees prior to the pandemic, as well as at the time of this application;
- A listing of all state or federal assistance applied for and/or received over the last two (2) years (i.e. PPP loans, etc.);
- If applicable, any dates of closure incurred due to the pandemic;
- A declaration (written explanation) outlining in what dynamic way the funds are intended to be used to add value, quality, desirability or attractiveness to your business or nonprofit;
- A written statement that will identify a need or negative impact of the COVID-19 public health emergency to your organization/business and an explanation as to how the grant award would address the identified need or negative impact.

***Grants will be awarded based upon funds available and the number of applications received for an amount up to and not to exceed \$10,000.***

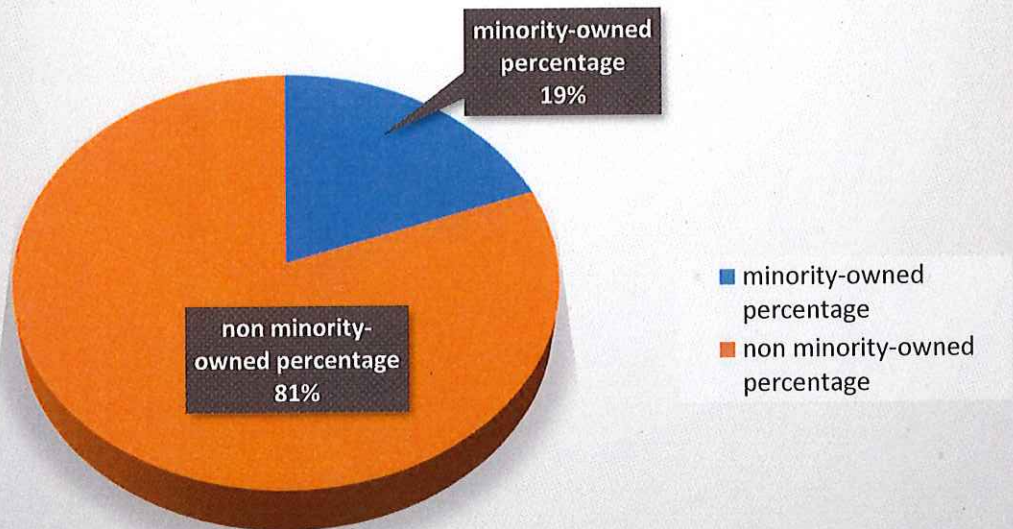
***All applications must be received by the First Selectmen's Office not later than August 9<sup>th</sup> at 4:30pm. Applications can be emailed to [grant@eastwindsorct.com](mailto:grant@eastwindsorct.com) (preferred) or mailed to 11 Rye Street, Broad Brook, CT 06016***



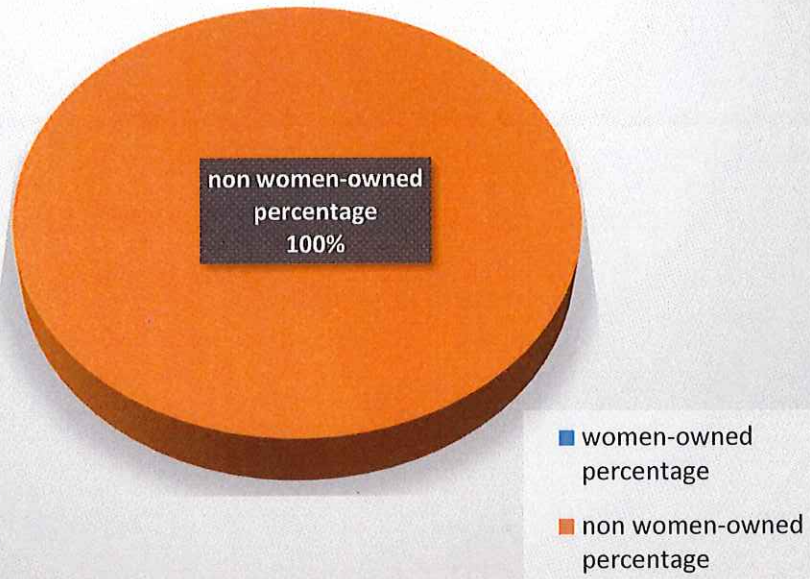
## Women-Owned Grant Awards by Percentage



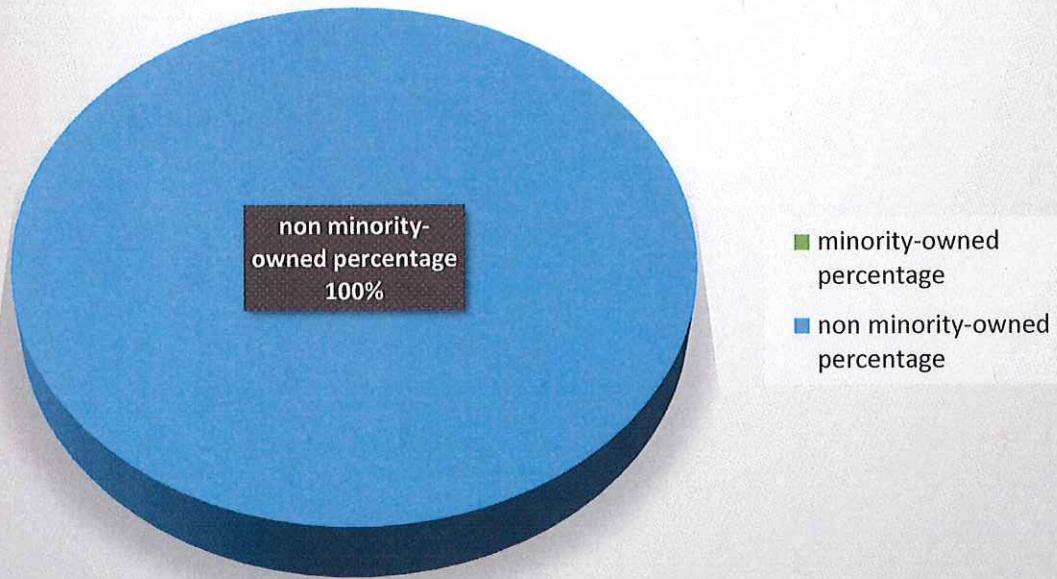
## Minority-Owned Awards by Percentage



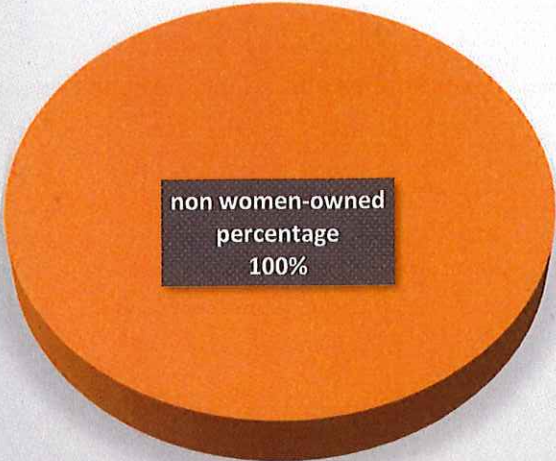
## Agriculture



## Agriculture

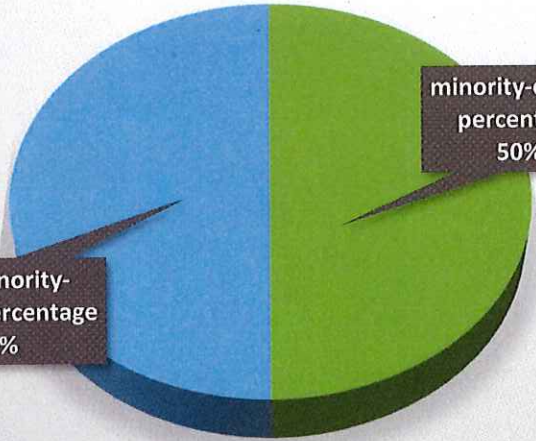


# Arts/Entertainment



- women-owned percentage
- non women-owned percentage

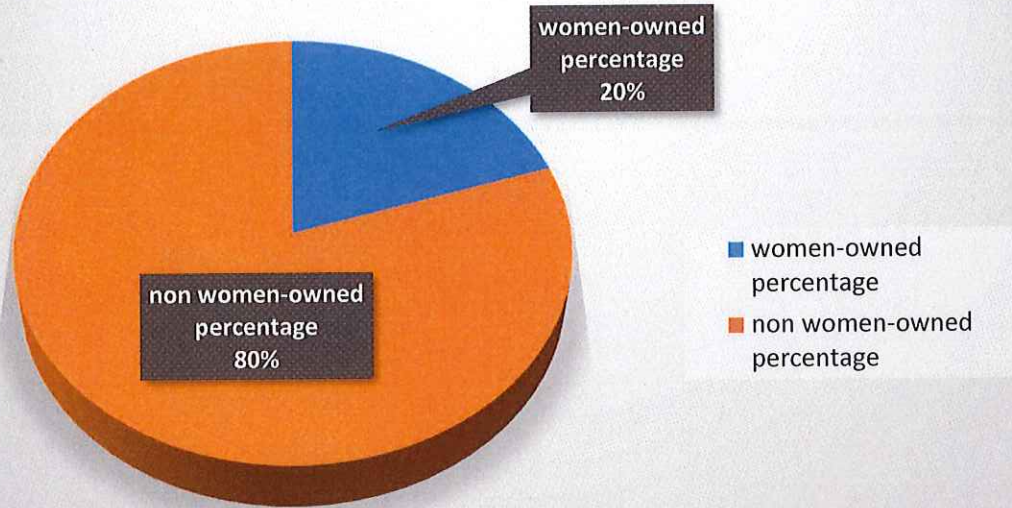
# Arts/Entertainment



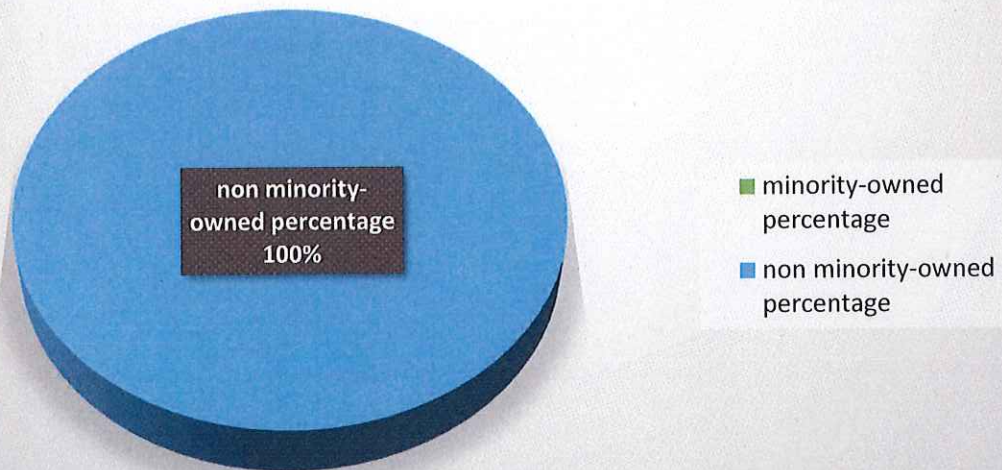
- minority-owned percentage
- non minority-owned percentage



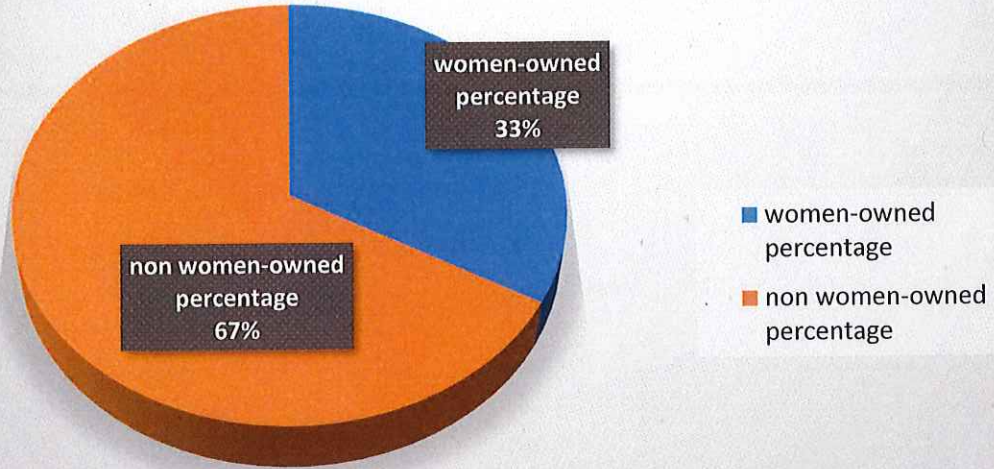
## Automotive



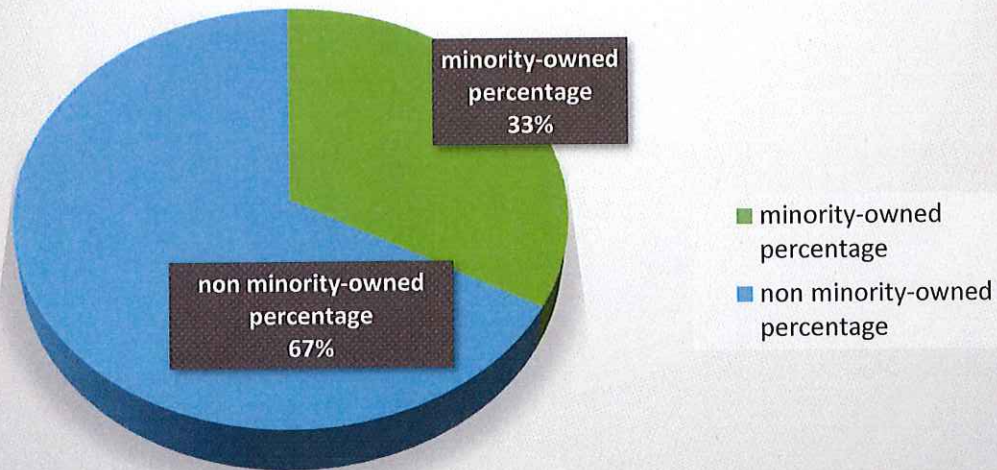
## Automotive



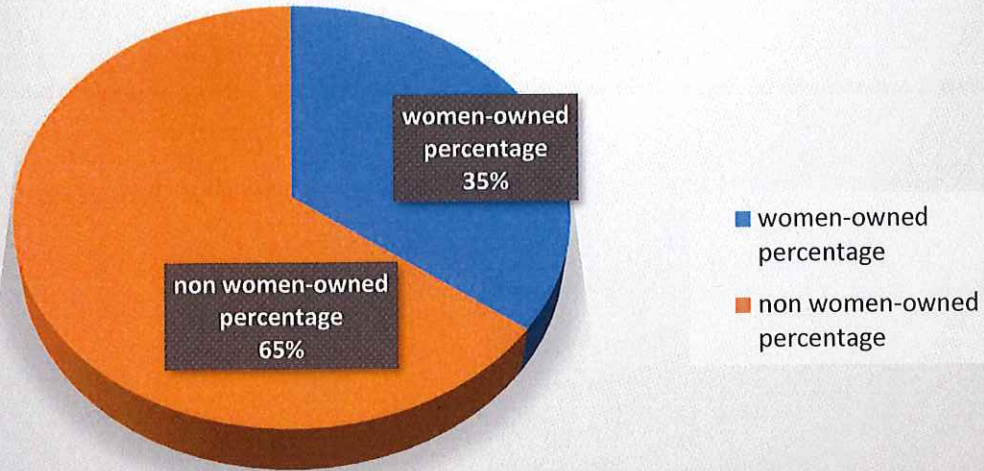
## Distribution



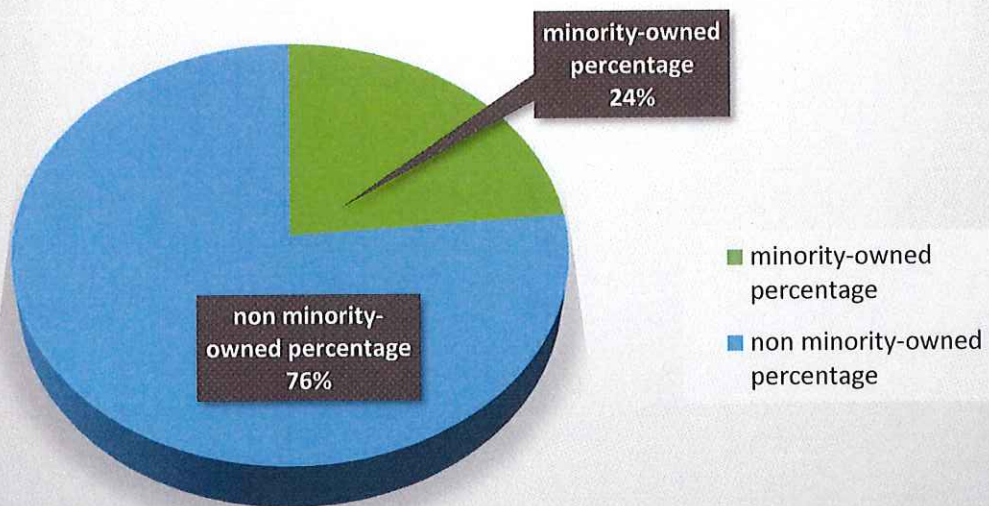
## Distribution



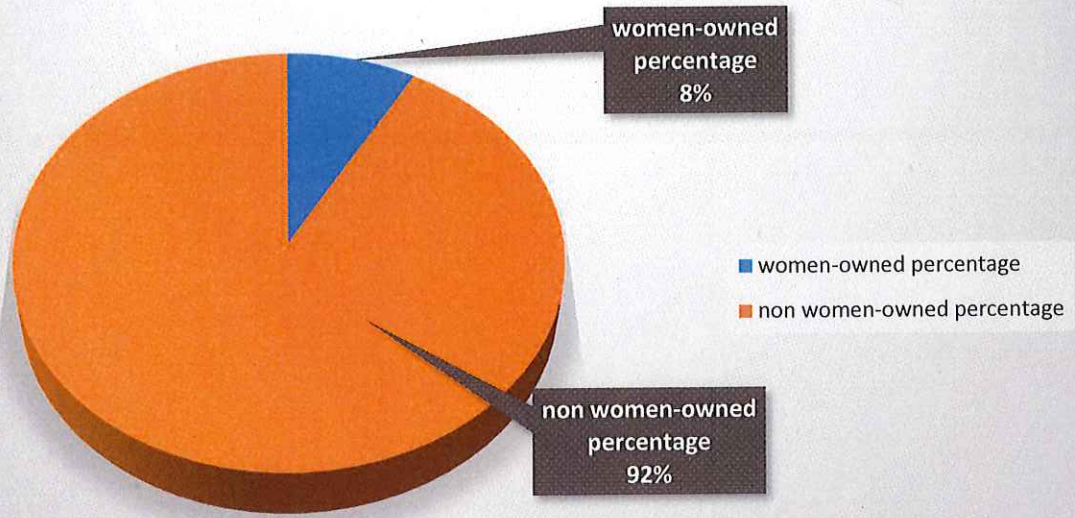
## Food/Restaurants



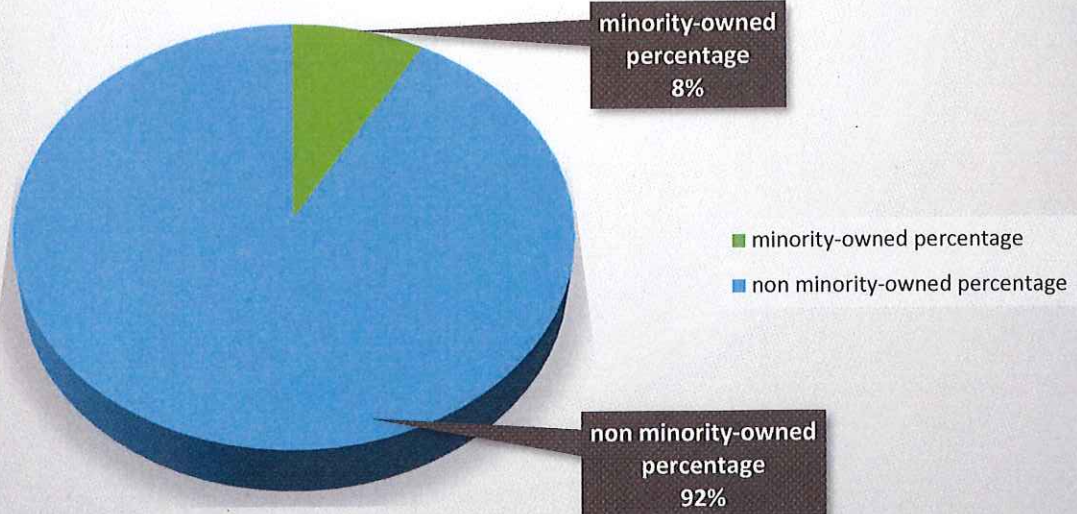
## Food/Restaurant



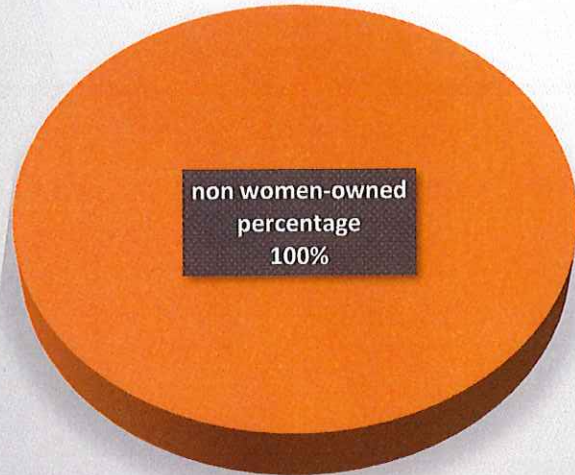
## Home Improvement



## Home Improvement

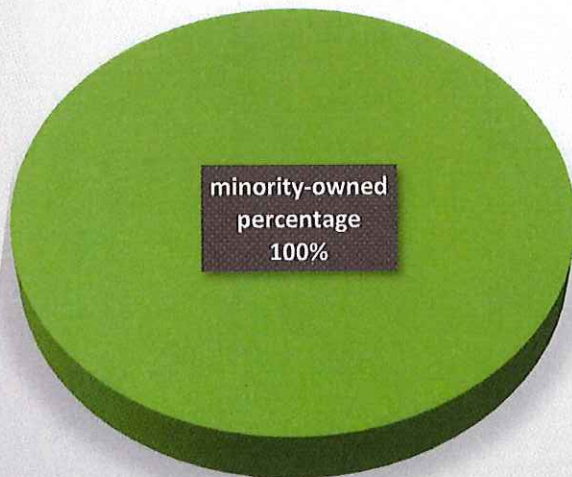


## Hotel



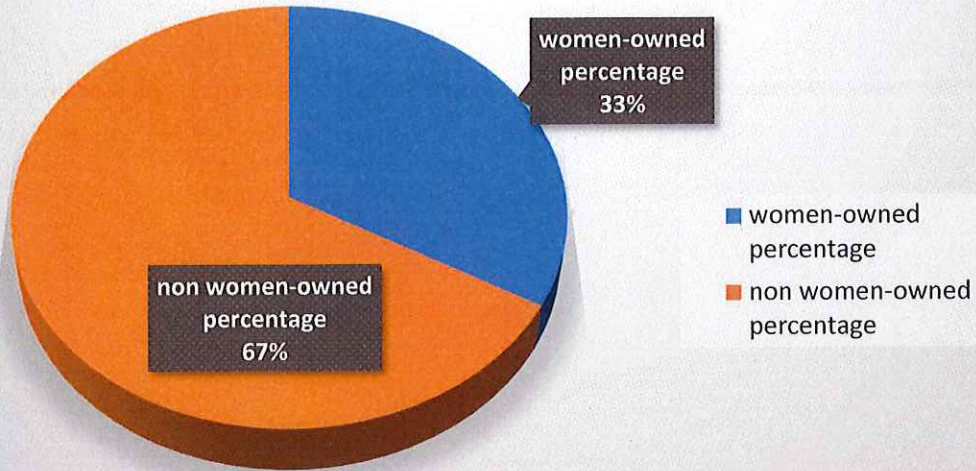
- women-owned percentage
- non women-owned percentage

## Hotel

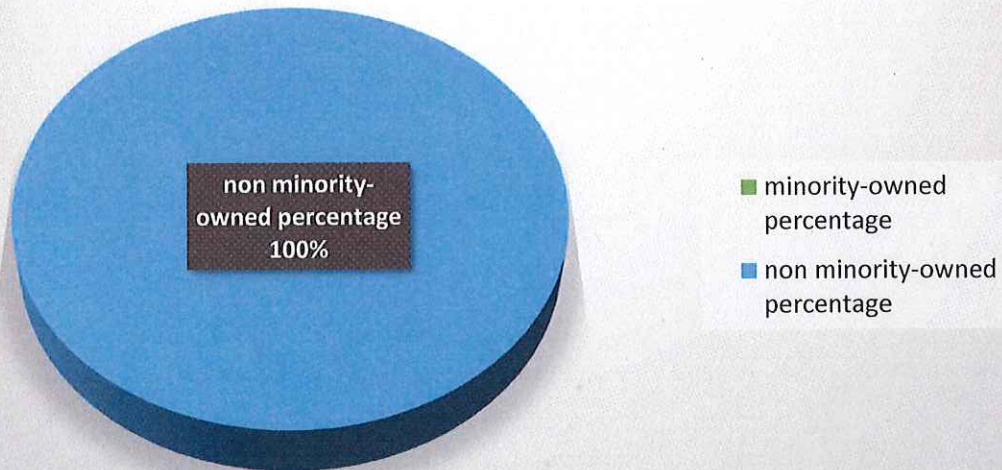


- minority-owned percentage
- non minority-owned percentage

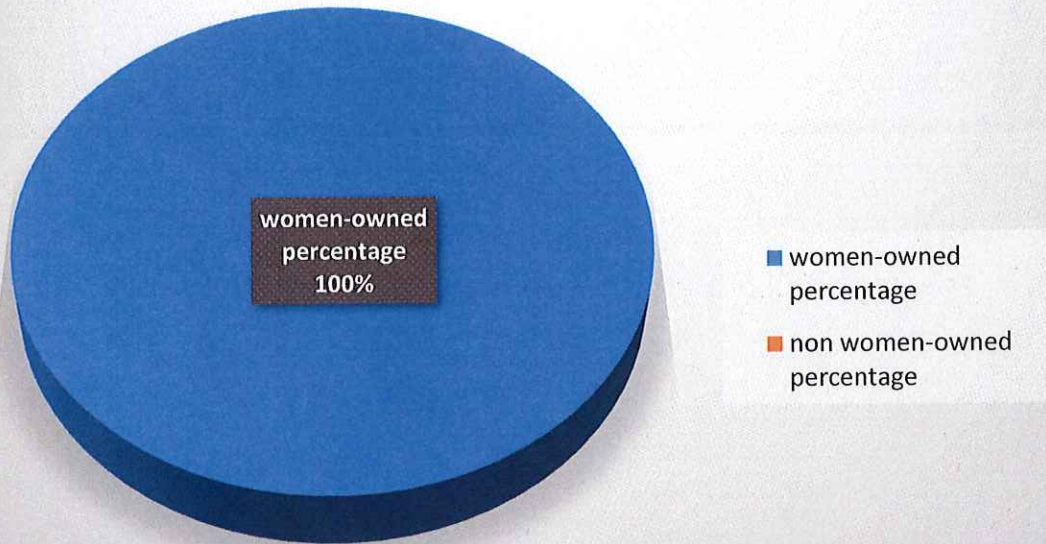
## Manufacturing



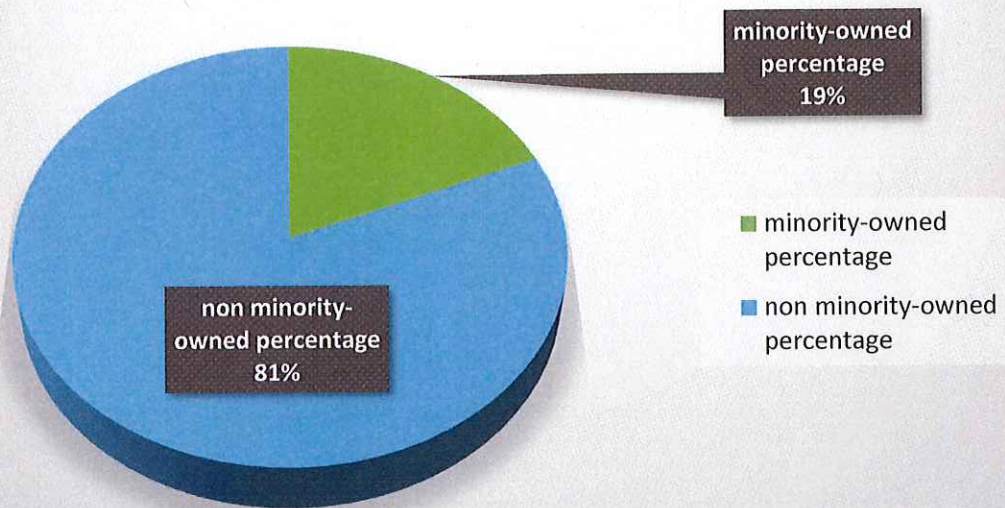
## Manufacturing



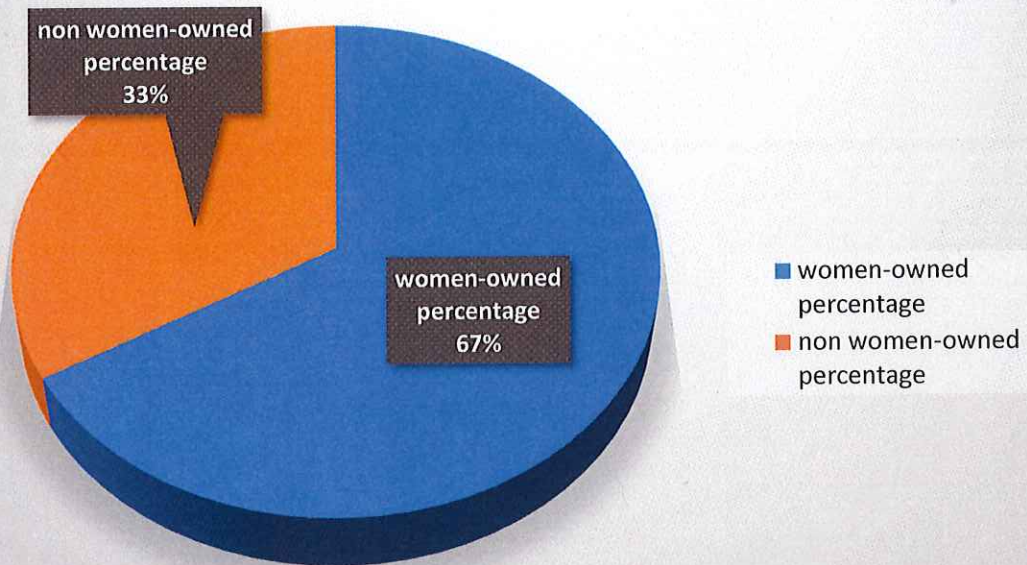
## Personal Services



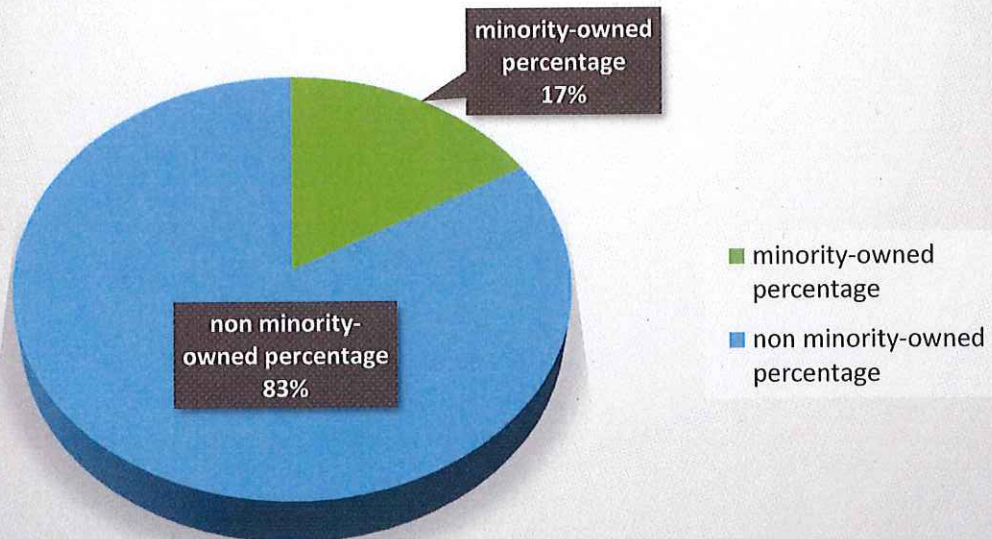
## Personal Services



## Professional Services

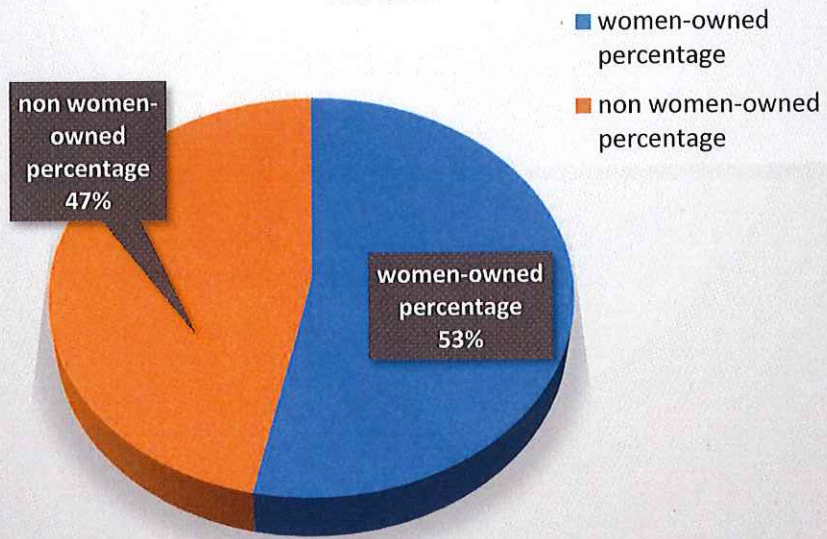


## Professional Services

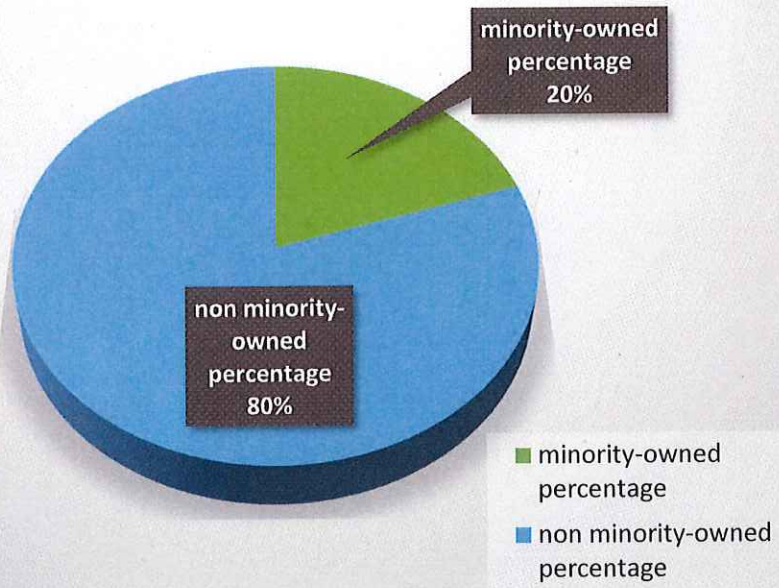




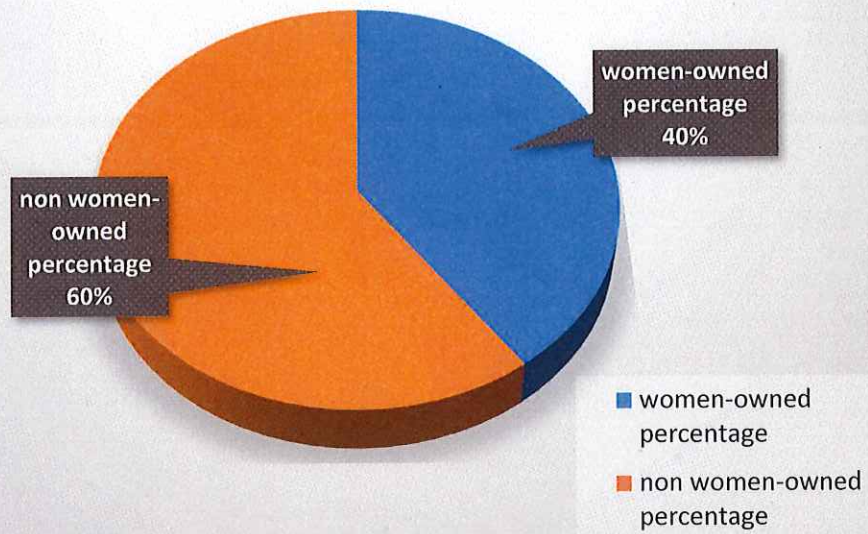
## Retail



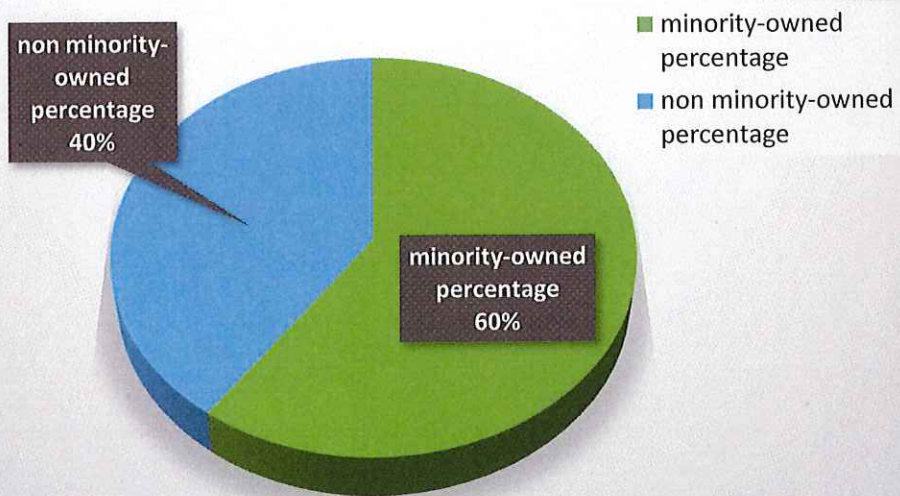
## Retail



## Venue



## Venue



# **APPENDIX D**

## **Application Review Summaries**

Reviewed and compiled by: George E. Krivda, Jr.

# **ABBY'S HELPING HAND, CORP.**

A review of the application of **Abby's Helping Hand** informs that the nonprofit has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The nonprofit vigorously conducts fundraising activities that were canceled due to the public health crisis.

Financial losses are estimated at between \$73,950.00 - \$91,300.00.

This Grant addresses an economic harm resulting from or exacerbated by the public health emergency.

GEK 7/22/21

# AEROCOR, INC.

A review of the application and subsequent correspondence with Marc Corallo of **Aerocor, Inc.** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Aerocor manufactures commercial and military turbine jet engine parts, and their whole industry has been negatively impacted by the COVID public health emergency. Their orders and income have declined significantly. Due to less air travel because of COVID-related restrictions, both domestic and abroad, the demand for aircraft parts has downturned sharply. Aerocor is the successor of a company called Avatar that was in the same location and business where they are now. They kept Avatar's customers and brought their own to the new business. Since they started in June of 2019, they did not have a long track record before COVID-related economic impacts affected the economy. However, their gross sales averaged \$144,000.00 per month pre-public health emergency, and they declined to \$67,000.00 per month in post-COVID 2020. In 2021, they are still experiencing declines at \$63,000.00 per month.

Their supply chain was not affected by the COVID public health emergency since Aerocor's vendors and customers also slowed down, and vendors were looking for work, though some materials had longer lead times.

Expenditures for personal protective equipment and enhanced cleaning products amounted to approximately \$1,300.00.

The company has a large physical footprint for the number of employees, so they did not have to do much for social distancing other than move some computer stations and separate workers on the production floor.

These losses are a direct result of the harmful consequences of the economic disruptions resulting from the COVID public health emergency and the company's loss of revenue, on an annual basis calculates to approximately \$800,000.00.

GEK 8/25/21

# AGONIST GALLERY

A review of the application and subsequent correspondence with Jeff Holcombe of **Agonist Gallery** informs that the business is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The Gallery was closed for fourteen months, after building momentum from opening in October 2017 through February 2020. Rent and utilities were \$9,800.00 for the fourteen-month period that they were closed from March 2020 through April 2021.

Estimates for revenue loss are predicated on actual revenue from 2019 and projected revenue from events, classes, workshops, and lectures that could not run. They are as follows: \$2,500.00 in events and print sales, \$5,600.00 classes (\$100/week), \$1,400.00 workshops (\$100/month), and \$5,600.00 tickets for lectures (\$100/week), totaling \$15,100.00 in revenue losses.

No changes in the physical plant were made. Since they were closed, there were no extra cleaning products purchased. Mr. Holcombe stated, "The harmful consequences did total more than \$10,000."

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/19/21

# AL'S BEVERAGE COMPANY

A review of the application and subsequent correspondence with Marjorie Feldman of **Al's Beverage Company** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Al's Beverage Company is a manufacturer of concentrated beverages primarily used for use with dispensing equipment. In simple terms, they make the syrup that is used by restaurants to create soft drinks that come out of their fountain dispensers, bar guns, frozen drink machines, etc. Their product is primarily sold to restaurants. When restaurants were forced to close, their sales virtually dropped to zero.

The plant had to be fully sanitized after one employee contracted the virus. They had to be shut down for almost three days during that timeframe which impacted their workflow and backlogged some orders. Marjorie Feldman estimates total PPE costs to be approximately \$2,000.00 for masks and enhanced sanitation.

The company is having a hard time finding and keeping workers. The cost of advertising and training for employees who quit cost the company approximately \$4,000.

They are hampered with continual backlog issues and rising costs for ingredients and labor. The overall increases have generally been anywhere from 8-15%. Some items experienced sudden shortages in the marketplace. For example, citric acid, an important ingredient in the formulation of soda, was suddenly non-existent in the marketplace. The company had to search exhaustively to locate it, finding that its price rose to \$3.96 per pound—about four times its pre-pandemic cost of \$0.78 per pound. The company purchases 55,000 pounds per year, so their citric acid costs alone experienced a \$53,000.00 per year increase.

Ms. Feldman submitted information comparing revenue monthly before and after the public health emergency demonstrating a near catastrophic decline. To put it mildly, the grant is a fraction in terms of the decline in revenue.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/12/21

# AMERICAN LEGION

## BARRY – POULTER POST 40

A review of the application of the **American Legion Barry – Poulter Post 40** informs that the non-profit has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The American Legion Barry – Poulter Post 40 is over one hundred years old. They provide scholarships, sponsor a little league team, and help veterans with various hardships, as well as support the Five Corner Cupboard and Pauline’s Stock Pot Kitchen.

During 2019, the organization’s fundraising events generated a net profit of over \$12,000.00. As a result of the public health emergency restricting fundraising opportunities, Mr. Ed Filipone anticipates a total estimated loss of over \$18,000.00 for 2020 and 2021.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/11/21



# ANDY'S LANDSCAPING

A review of the application and subsequent correspondence with Walter Spakoski of **Andy's Landscaping** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$3,000.00**.

Walter Spakoski is the sole proprietor of Andy's Landscaping. He estimates a diminished workload due to the COVID public health emergency of \$1,500.00. He did not lose any customers, but a few customers cut back drastically on their usual work for landscaping. The estimated loss of revenue is about \$1,800.00. They did not need to alter workspace for social distancing. The business did need to spend on enhanced cleaning products for when they had contact with customers. They report a very stressful year getting through landscaping and dealing with their customers and the businesses they get their supplies from. Before the public health emergency, they never had a problem getting parts or repairs done. Mr. Spakoski says "Last year was just terrible. If you managed to find what you needed it would take a while before receiving it. It was very frustrating as they wanted to complete their work but had to wait."

Mr. Spakoski says that the harmful consequences from COVID-19 is estimated at \$3,000.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/30/21

# ANGEL BAIL BONDS, LLC

A review of the application and subsequent correspondence with Priscilla Allard of **Angel Bail Bonds, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

During the ongoing COVID public health emergency, the Connecticut court system changed policies that resulted in fewer bonds being written. The business diminished from ten to fifteen bonds written per month to one or two.

The business was forced to eliminate a position.

When asked if the economic harm resulting from or exacerbated by the public health emergency amount to a loss of \$10,000 or more, Priscilla responded, "As I mentioned my business has taken a direct hit. I am down \$30,000 and have been struggling to keep up."

This Grant addresses an economic harm resulting from or exacerbated by the public health emergency.

GEK 7/23/21

# AS TIME ROLLS ON

A review of the application and subsequent correspondence with Alan Kochet of **As Time Rolls On** informs that the business is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$6,000.00**.

The business was closed from March 17, 2020 – May 21, 2020. Rent totaled \$878.00 during this period. Lost sales during the closure were approximately \$3,400.00. Cleaning, painting, and PPE expenses were less than \$100.00.

Mr. Kochet estimates his loss for the entire public health emergency to be approximately \$6,000.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/11/21

# AT THE DAM RESTAURANT

A review of the application of the **At the Dam Restaurant** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

After a delay of three and a half months in opening their new restaurant, the business suffered a loss of revenue, estimated to be \$21,000.00, from the reduced seating requirement.

The challenges of the pandemic continue today as they are still catching up on three months of lost revenue from the delayed opening and almost a year at 50% seating capacity. The cost of food has skyrocketed by approximately 20-30%, and the restaurant is often unable to buy necessary food or beverage products from food purveyors and restaurant stores as their stock is limited and changes from week to week. The food and beverage suppliers are struggling to get help, such as truck drivers to deliver the food and people to fill the orders. This all poses a challenge to their current inventory and pricing of the food that they serve.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/10/21

# **B&J AUTO TRANSPORT, LLC**

A review of the application and subsequent correspondence with Jacqueline Olisky of **B&J Auto Transport, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

B&J Auto Transport is a small company that transports vehicles from dealerships to auctions, and from auctions to dealerships. Because of COVID economic disruptions, dealerships were not able to purchase the vehicles for transporting. Prior to the pandemic, they moved an average of one hundred cars per week. Since the start of the pandemic, that has dropped to an average of seventy per week.

Masks, gloves, hand sanitizers, cleaning wipes, and disinfectants have totaled approximately \$2,000.00.

Payroll and benefits costs to retain an employee totaled \$7,523.69

Ms. Olisky states, "As for our revenue impact the COVID emergency has cost us over 35% of our normal revenue up to this point. The answer to the question 'Has the COVID-19 health emergency affected our business by more than the \$10,000.00 grant,' would be yes."

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/13/21

# BACHER CORPORATION OF CONNECTICUT

A review of the application and subsequent correspondence with James Viggiano of **Bacher Corporation of Connecticut** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Bacher Corporation sells grounds maintenance and vegetation control equipment in Connecticut, Massachusetts, and Rhode Island. Their main customer base is municipalities (schools, departments of public works, parks departments), state agencies, colleges, and other private entities. During the COVID-19 public health emergency, these garages and offices were closed to any person that was not an employee, and their outside sales team could not enter the customer's premises. All the trade shows that the company usually attended were cancelled. The result is loss of income as their sales team had not been able to call on customers is estimated at \$400,000.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/18/21

# BAKE CRAFT & CREATE, LLC

A review of the application and subsequent correspondence and conversation with Mercedes Delano of **Bake Craft & Create, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Bake Craft and Create, LLC is an educational space to teach cookie, cupcake, and cake decorating. They offer decorating and baking classes, as well as private and kids' birthday parties. They also specialize in cupcake bouquets. The studio can hold up to twenty-four students/kids or adults for events.

Ms. Delano opened the studio in December 2019. They started with holiday cookie classes and birthday parties. Their classes were full, and they had scheduled birthday parties from January to April. They also had scheduled decorating classes to March. The business closed from March of 2020 through November of 2020. At the time of the closing, Spring Workshop and Summer Camps had been scheduled.

Due to the COVID public health emergency, they had to cancel events and refund deposits. Birthday party losses are estimated at \$2,880.00; the Spring Vacation Workshop was expected to earn \$5,880.00, and the Summer Camp losses are approximately \$66,000.00. This excludes additional classes and events that would/may have been scheduled during the period of closure. Therefore, there is additional unknown funds loss due to COVID-19 public health emergency.

Rent was \$918.00 per month for six months, utilities were approximately \$600.00 per month, insurance for the six months of the closure was \$1,250.00

Since the re-opening of business, additional expenses have occurred such as personal protective equipment at approximately \$1,000.00 and protective plexiglass dividers for improved social distancing at approximately \$210.00. Therefore, the COVID-19 health emergency resulted in more than \$85,000.00 in losses directly.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/24/21

# BAKER AND THE BREW COMPANY

A review of the application and subsequent correspondence with Patricia Alfarone and her accountant, Alexander Gazis, of **Baker and Brew Company** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Comparing sales from 2019 and 2020, the business lost about \$49,000.00 of revenue.

The Baker and Brew Company expended about \$500.00 for additional phone lines because they could only serve takeout food for most of the year. Ms. Alfarone spent approximately \$6,000.00 remodeling the kitchen to adopt safer operating procedures. The business spent over \$3,000.00 to create a drive through delivery system to make it possible for customers to pick up their food with ease. The business had to buy plexiglass, extra phones, iPads, etc., to enable customers to place orders as they could not enter the restaurant.

Masks, and enhanced cleaning products cost the restaurant over \$3,000.00.

Wages were increased as staff demanded higher pay to compensate for their perceived increased risk. Fiscal Recovery Funds may be used to provide premium pay for essential workers such as workers at restaurants. The business had to compete with unemployment compensation payments to keep employees.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/18/21



# **BELVEDERE OF EAST WINDSOR, LLC**

A review of the application and subsequent correspondence with Tadeusz Soltys and Piotr Okrasa of **Belvedere of East Windsor, LLC** informs that the business is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The store endured hardship during the public health emergency and reduced its hours, resulting in lost income, but it did not close. Mr. Soltys and Mr. Okrasa estimate "losses \$20,000 - \$30,000 due to decrease in traffic" directly related to the corona virus.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/10/21

# BOYER CARPENTRY

A review of the application and subsequent correspondence with Steven Boyer of **Boyer Carpentry** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Boyer Carpentry is in the building and remodeling business.

Several jobs were modified, postponed, or canceled due to the COVID public health emergency. Mr. Boyer reports that the prices for lumber and building supplies increased between 25 to 50 percent.

The business earned \$245,000.00 in 2019. Using that year as a baseline, 2020 revenue dropped to \$175,000.00 and 2021 revenue to \$120,000.00.

Mr. Boyer estimates lost revenue at \$100,000.00 between April of 2020 and June of 2021.

There were no physical changes made. Mr. Boyer did observe social distancing and worked mainly outside and with less workers. He and his subcontractors were exposed to COVID-19 on five separate occasions. He quarantined at least four times and was not able to work for about two months.

He bought enhanced cleaning products and personal protective equipment for his staff and subcontractors. He purchased disposable masks, gloves, hand sanitizers, and cleaning wipes. The estimated cost was approximately \$450.00 per year.

Boyer Carpentry experienced a loss of about \$100,000.00 due to work loss and higher costs of building materials during the pandemic.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/21/21

# BOYER PROPERTIES

A review of the application and subsequent correspondence with Steven Boyer of **Boyer Properties** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Mr. Boyer reports total rental losses of \$15,600.00 due to renters' reduced incomes, health problems, death in the family, and work reduction and relocation. The rent loss was comprised of \$700.00 per month for two units for six months, equaling \$8,400.00, and another unit at \$900.00 per month for eight months, which is an additional \$7,200.00.

No physical changes were made. He purchased masks, hand sanitizers, and Lysol wipes and spray monthly. Mr. Boyer also hired a professional cleaning company to clean shared indoor and outdoor areas. The business expended \$100.00 per week for fifty-two weeks, totaling to a cost of \$5,200.00. Personal protective equipment and cleaning products are estimated at \$100.00 per month for twelve months, which adds an additional \$1,200.00.

The pandemic negatively impacted Boyer Properties with an estimated loss of \$22,000.00 between April of 2020 and June of 2021.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/21/21

# **BROAD BROOK LIBRARY ASSOCIATION**

A review of the application and subsequent correspondence with Paul Anderson of **Broad Brook Library Association** informs that the nonprofit has requested an East Windsor E.R.A.S.E. COVID-19 Grant. A review of the request suggests that the non-profit is eligible for a Grant in the amount of **\$5,100.00**.

Broad Brook Library was closed from April 1, 2020, to July 31, 2020. During that time, the library was unable to do fundraising opportunities and did not receive donations at the customary rate. As a result, Mr. Anderson estimates total lost revenue of \$2,560.00.

The library expended approximately \$500.00 on enhanced cleaning supplies and personal protective equipment.

Expense for utilities and insurance during the closure totaled \$1,967.74.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency and is reasonably proportional to the extent and type of harm experienced.

GEK 8/31/21

# **BROAD BROOK PIZZA, LLC**

A review of the application and subsequent correspondence with Robert Miner of **Broad Brook Pizza, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Broad Brook Pizza opened during the COVID public health emergency, so most costs incurred were from enhanced cleaning products, personal protective equipment, and the renovations necessary for opening within the social distancing guidelines. They were not closed as a direct result of the pandemic.

As per the guidelines, they were required to hang plexiglass to enable social distancing in several places throughout the restaurant. The cost of doing so, including installation, hooks, plexiglass, and chains, was \$2,395.00. They also were required to spend more on cleaning products and gloves than in the past, with hand sanitizer and extra cleaning products cost upwards of \$2,500.00. Purchasing masks and gloves (PPE) for employees cost around \$3,400.00 beyond usual expenditures. They also have been using a laundry service for extra sanitation, which costs \$50.00 per week. They have employed extra employees to successfully run the business as a curbside and delivery business during the public health emergency as well.

Mr. Miner reports, "I would say that easily that costs resulting from or exacerbated by the COVID-19 public health emergency totaled \$10,000 or more for my business."

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/31/21

# BROOK HOLDINGS, LLC

A review of the application and subsequent correspondence with Khamphiou Phimvongsa of **Brook Holdings, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Total rental losses amounted to \$11,500.00, \$900.00 per month for five months, and \$700.00 per month for ten months.

The business hosts fundraisers (art and craft events) for non-profits. The business provides the space, supplies, and tutorial for these fundraisers. These fundraisers are requested by churches, schools, boy/girl scouts, and other non-profit organizations. The organizers received 50% of the raised amount. Currently, Brooks Holdings are not able or willing to host large events due to COVID-19 public health emergency.

The 2019 fundraiser revenue was \$7,500.00. The 2020 revenue dropped to \$1,250.00, for an approximate loss of \$6,000.00. The 2021 revenue is zero dollars, for an approximate loss of \$5,000.00.

The business has social distanced tables and chairs per the Centers for Disease Control's guidelines. They intend to change their business plan to work with smaller groups.

Enhanced cleaning products and personal protective equipment were purchased for subcontractors, renters, and some visitors. The business purchased additional disposable masks, hand sanitizers, Lysol wipes, and disinfectants. The 2020 purchases were \$450.00, and the 2021 purchases were \$250.00.

The COVID public health emergency negatively economically impacted Brook Holdings significantly. Mr. Phimvongsa estimates the total revenue loss for Brook Holdings from 2020 to July of 2021 between \$21,000.00 and \$25,000.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/23/21

# CAROL JEAN'S HAIR SALON

A review of the application and subsequent correspondence with Michelle Tronsky of **Carol Jean's Hair Salon** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Ms. Tronsky has been hairdressing in East Windsor for thirty-five years and is in her ninth year of operating her salon. She was closed by the Governor's Executive Order from the end of March 2020 until second week of June 2020.

When the salon was closed, Ms. Tronsky estimates a loss of at least \$15,000.00 of revenue. Rent and utilities added up to \$2,200.00 for the time she was closed. The business needed to clean everything that a client touched, including equipment. Disposable capes and chair covers were purchased at a cost of \$500.00. Masks were an additional \$200.00. The business purchased cleaning supplies estimated at \$2,000.00. Hand sanitizer was a big cost, as they used nearly \$500.00 worth. Tools will have to be replaced this year because the sanitizing sprays damage the motors; it will cost \$500.00 to replace them.

Ms. Tronsky reports, "I do feel that between closing down and the cost of cleaning and PPE cost also the cost of increase in my hair products that are used and loss of business because COVID I'm sure I lost over 10,000.00. People are still nervous of coming in I see the decline since I've been open. I'm lucky to be healthy have great clients and awesome family to get me through this. This grant would be such a huge help for not only me but my fellow small business applicants."

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/30/21

# CBUG'S RECORDS

A review of the application and subsequent correspondence with Christopher Bugbee of **CBUG'S Records** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Mr. Bugbee compared the period from March 22 through May 22 of 2020 to the same period in 2021 for gross sales. In estimating net sales, Mr. Bugbee used an average monthly purchase, which amounted to \$1805.00. His gross sales for this period in 2021 were \$11,392. His net sales totaled approximately \$7,800.00.

The business expended \$37.15 for disinfectant sprays and wipes. Rent totaled \$950.00. This brings the total to approximately \$8,800.00. Mr. Bugbee is asking for the full amount, as there has been a decline in in-person consumer shopping. Though there are a handful of other record stores in Connecticut and Southern Massachusetts, CBUG's greatest competition is eBay and other online shopping services. eBay sales dramatically increased from the time of CBUG's pandemic-related closure to the present. When Mr. Bugbee re-opened, sales were very slow. Most people seemed reluctant to go out unless necessary, and going out to buy records, when you can stay home and get them on the Internet, did not seem like a high priority.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency and is reasonably proportional to the extent and type of harm experienced.

GEK 8/19/21



# CHIPPING WITH CHARM

A review of the application and subsequent correspondence with Maria Carroll of **Chipping with Charm** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$5,000.00**.

Chipping With Charm is an antique shop located in the Vintage Shops. Ms. Carroll rents retail space at the Vintage Shops and storage space for the remaining inventory. The building was physically closed for three months, and quarantine restrictions added another three months of closure by preventing people from shopping while expenses were ongoing. Expenses include rent of \$245.00 per month for six months, totaling to \$1,470.00; Cube Smart (storage) at \$151.02 per month for six months, totaling to \$906.12; and Storage Sense at \$63.81 per month for six months, totaling to \$382.86. Combined, these expenses total to \$2,758.98 for during the closure.

Ms. Carrol estimates sales losses of approximately \$2,200.00 during the shop's six-month closure.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency and is reasonably proportional to the extent and type of harm experienced.

GEK 8/21/21

# CONNECTICUT ELECTRIC RAILWAY ASSOCIATION

A review of the application of the **Connecticut Electric Railway Association dba The Connecticut Trolley Museum** informs that the non-profit has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The Connecticut Trolley Museum was closed from March 27, 2020, to June 20, 2020. When the museum did open, it was on a limited basis until December 30, 2020.

Admission tickets provide the non-profit with 75% of its revenue. The museum's revenue plummeted by \$246,000.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/11/21

# CONSTITUTION CABLE PRODUCTS, INC.

A review of the application and subsequent correspondence with Paula Paradise of **Constitution Cable Products, Inc.** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Constitution Cable Products, Inc. is a small, woman owned business established in 1986 by Paula Paradise, who previously had fourteen years in wire and cable experience. They specialize in the distribution of Military Specification wire and cable, concentrating on Military Aerospace, General Aviation, and the Transit Industry. They are an authorized stocking distributor for General Cable, Judd Wire, Harbour, and Specialty Cable.

A document submitted by Ms. Paradise shows decreased revenue of \$2,866,362.00 in comparing the first six months of 2019 with the first six months of 2021.

Ms. Paradise stated, "The pandemic has had a substantial impact on our business and will continue until the airlines and other businesses that obtain our products become viable once again."

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/27/21

# COPYSHOPPE, LLC

A review of the application and subsequent correspondence with Mehmet Bilgen of **CopyShoppe, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Copyshoppe, Inc. has been in business in East Windsor since 1999 providing the Town with duplicating services. The business did not close but had reduction in revenue directly related to limited customer access due to government COVID mandates. Most of Copyshoppe's customers closed completely, the remaining customers/companies that remained open no longer required Copyshoppe's products as much as their pre-COVID public health emergency days.

Records submitted by Mr. Bilgen indicate a loss of revenue of over \$35,000.00 between 2019 and 2020.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/11/21

# DAVID DINGESS FARMS

A review of the application and subsequent correspondence with Kirk Montstream of **David Dingess Farms** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The historical process for raising and harvesting tobacco requires a large crew of people working together near one another. With the COVID public health emergency, this process changed drastically. Their large crew was split up into small groups, which needed to move in a synchronized fashion; this increased costs to achieve the same goal. With such a change in the working conditions, operating costs rose in all aspects of the tobacco farming process. This was a challenging change in practice since they have been farming the same way since 1948.

These changes, brought about directly because of the COVID-19 public health emergency raised labor costs significantly. Between 2019 and 2020, the farm's documents show an increase of \$31,760.00 in increased labor costs. The farm strongly recommends that all workers get vaccinated. They have supplied porta potties and fresh water for washing up frequently. According to Mr. Montstream, these measures seem to help but come at a direct out of pocket cost to the farm.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/23/21

# DON'S AUTO CARE CENTER

A review of the application and subsequent correspondence with Donald Walker of Don's Auto Care Center, LLC informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Due to the COVID public health emergency, Don's Auto Care Center added the service of pick up and return of customer vehicles. The estimated cost for the additional service was \$14,760.00. They based this on forty-five minute per car at their hourly labor rate, and they calculated the car count as 50% of the total car count from March 21, 2020, to May 1, 2020.

The cost of the enhanced cleaning materials includes a Hydro Static Disinfecting Fogger at \$1,500.00 and a Thermal Scanner/Disinfecting station at \$450.00, for a total of \$1,950.00.

The remodeling of the interior space encompassed the customer waiting room and service writer areas. They removed walls, created an open area, separated the service writer's desks, and installed plexiglass panels to accommodate social distancing. The cost for this effort was \$33,000.00.

Lastly, the economic disruptions from the COVID-19 public health emergency resulted in lost revenue of \$70,016.00. This is calculated by comparing the revenue from March 21, 2020, through May 1, 2020, to March 21, 2021, through May 1, 2021.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/19/21

# DRIVER'S DEPOT

A review of the application and subsequent correspondence and interview with William Hansen of **Driver's Depot** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

**Driver's Depot** is a used car dealer located on South Main Street in East Windsor. The business was forced to close for three months during the COVID public health emergency. During that period of closure, rent totaled \$12,000.00, insurances cost \$2,400.00, and utilities expenses were \$900.00.

Mr. Hansen estimates losses to his business of \$50,000.00 to \$60,000.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 9/13/21

# EAST WINDSOR AMBULANCE ASSOCIATION, INC.

A review of the application and subsequent correspondence with Chief Thomas J. Clynch III of **East Windsor Ambulance Association, Inc.** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

East Windsor Ambulance has had the responsibility to increase their service levels to meet the increased demand for medical responses. A third ambulance crew was added every day from 08:00 to 22:00 to meet the added demand. This is in effect indefinitely. They responded to 3,025 emergencies in 2019 and 3,281 in 2020. Their payroll during 2020 was \$701,894.46 compared to \$617,882.41 in 2019, which is a difference of \$84,012.05 or 13.6%. As of August 18, 2021, they have responded to 2,567 emergencies in 2021 compared to 1,946 at this time in 2020.

The added call volume has led to an increase in all expenses including payroll, supplies, and capital improvements. It has meant their pay rates for all employees has had to rise in recognition of the hazards being experienced by their staff.

The cost of unreimbursed oxygen delivery supplies for 2020 was \$8,638.01 compared to 2019 \$3,587.05, a difference of \$5,050.96 or 140%. The cost of unreimbursed personal protective equipment in 2020 was \$2,627.00 compared to 2019 \$1,488.20, a difference of 1,138.80 or 76.5%. While the federal and state government did provide a large amount of personal protective equipment, it often was untimely, or unusable. Not all sizes were made available for some equipment.

When asked if the harmful consequences of the economic disruptions resulting from or exacerbated by the COVID-19 public health emergency cost \$10,000.00 or more to your Association, the Chief responded, "The answer based on the information provided above is clearly yes...".

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency and is reasonably proportional to the extent and type of harm experienced.

GEK 8/18/21



# **EAST WINDSOR ATHLETIC CLUB, INC.**

A review of the application of the **East Windsor Athletic Club, Inc.** informs that the non-profit has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$9,000.00**.

The East Windsor Athletic Club holds an annual fundraising event to support scholarships for graduating East Windsor High School students and various projects identified by their membership that benefit the residents of East Windsor. The event was not held during the pandemic period in 2020. The event has historically generated approximately \$9,000.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/11/21

# EAST WINDSOR HIGH SCHOOL BOOSTER CLUB

A review of the application and subsequent correspondence with Kristin Blume of the **East Windsor High School Booster Club** informs that the nonprofit has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The COVID public health emergency resulted in school closure beginning on March 13, 2020. Throughout the 2020-2021 school year, the EWHS Booster Club was unable to function in the manner that was intended and became a remote organization.

The EWHS Booster Club has historically raised funds to provide multiple student scholarships, fund fees for co-op athletic team participation, provide a homecoming experience for all high school students (rent lights, host two-night soccer games, host powder puff football, host a homecoming dance), and provide a safe post-graduation experience for all graduating seniors. During the last year and a half, all the traditional fundraising in the community that they would have done was shut down. The total amount that was lost in fundraising according to Ms. Blume was \$19,800.00.

This Grant addresses an economic harm resulting from or exacerbated by the public health emergency.

GEK 7/23/21

# EAST WINDSOR HISTORICAL SOCIETY, INC.

A review of the application and subsequent correspondence with Ava Paterwic Thomas of the **East Windsor Historical Society** informs that the non-profit has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The society was formed in 1965 in anticipation of the 1968 bicentennial of the incorporation of East Windsor. Its formation was primarily due to the efforts of its founding president L. Ellsworth Stoughton and the support of many members of the community. The purposes of the East Windsor Historical Society are to discover, procure, and preserve whatever may relate to the civil, ecclesiastical, and natural history of the Town of East Windsor in particular, and to the state of Connecticut in general. Its aim is also to collect, preserve, and publish historical and biographical material relating to East Windsor and its five villages: Broad Brook, Melrose, Scantic, Warehouse Point, and Windsorville.

The Historical Society was closed from March of 2020 to May of 2021 because of the COVID public health emergency. Ms. Patewic Thomas outlined that donations decreased by \$3,432.52 from 2019 to 2020, book sales by \$658.00, and dues by \$655.00. In addition, for the nine months in 2020 that the Society was closed, utilities cost the non-profit approximately \$6,068.00 and insurance approximately \$2,377.00. Utilities for the three months in 2021 that the Society was closed totaled approximately \$2,400.00 and insurance \$4,762.00. The East Windsor Historical Society did not have their Ice Cream Socials for 2020 or 2021, which in the past has been a fundraiser for them.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 9/7/21

# **EAST WINDSOR LIONS CLUB, INC.**

A review of the application and subsequent correspondence with Barbara Sherman of **The East Windsor Lion's Club** informs that the nonprofit has requested an East Windsor E.R.A.S.E. COVID-19 Grant. A review of the request suggests that the Club is eligible for a Grant in the amount of **\$2,600.00**.

The Club was unable to hold their annual fundraising roast beef dinner events in 2020 and 2021 which were expected to raise between \$2,400.00 and \$2,600.00.

This Grant addresses an economic harm resulting from or exacerbated by the public health emergency.

GEK 7/23/21

# EAST WINDSOR PARENT-TEACHER ORGANIZATION

A review of the application of the **East Windsor Parent-Teacher Organization (PTO)** informs that the non-profit has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The East Windsor PTO is a non-profit organization that serves both the Broad Brook Elementary School and the East Windsor Middle School.

The PTO relies on fundraisers for income throughout the year.

Using 2018-2019 financials for comparison (their last "normal year" of operation), the PTO would estimate that they lost \$5,000.00 in fundraisers and events income in the spring of 2020, and \$13,000.00 for the entire 2020-2021 school year. This would come to a total of around \$18,000.00 of lost income from March 2020-July 2021, significantly more than a \$10,000.00 negative impact on their organization due to the COVID-19 public health emergency.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/17/21

# EAST WINDSOR ROTARY CLUB

A review of the application and subsequent correspondence with Denise Menard of the **East Windsor Rotary Club** informs that the nonprofit has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

During the past year, impacted organizations like the Rotary Club have been restricted in their ability to raise funds. Ms. Menard estimates, using historical references, a loss of \$4,400.00 in fundraising.

During the period that the Rotary Club could not meet, Ms. Menard estimates a loss of approximately \$1,100.00 in revenue. The cancellation of the annual winetasting fundraiser cost the Club approximately \$3,300.00 in lost income.

The Rotary Club purchased and distributed individual packages of hand sanitizers, face masks, disinfecting wipes, etc. and distributed them to various groups in town at a cost of approximately \$1,900.00.

The Club also paid for food and in one instance elderly fuel assistance at a cost of approximately \$900.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/12/21

# **EAST WINDSOR SCOUT HALL BUILDING COMMITTEE, INC.**

A review of the application and subsequent conversation with Nancy Masters of the **East Windsor Scout Hall Building Committee** informs that the non-profit has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The organization lost \$75,000.00 in income in the past eighteen months. Their expenses per year are approximately \$50,000.00 when they are open, and expenses are normally paid out of their rental fees. The rentals are how they support keeping the building open for youth groups, which is their mission. Before the pandemic, they could usually accommodate sixteen to eighteen East Windsor youth groups. Some meet weekly, others meet every other week because they do not have enough space for them to meet on a weekly basis. Since the pandemic their expenses have been less, (they do not need weekly cleanings) But, pre-pandemic, during the summer, they would clean twice a week because a town summer camp meets Monday through Friday on all their property.

Their electric and gas bills have been less because they have turned down the heat and air conditioning. However, since they are considered a commercial building, they still must pay delivery charges. For this past month, the delivery charge for electricity was \$272.80, and supply charge was \$0 (they have solar panels). Their gas and electric bills for January were \$1,006 because they needed to keep a building heated. They still need to pay for all their insurances which amounted to over \$8,000. In 2020, their expenses were approximately \$22,500.00.

They have not made any physical changes to their buildings to accommodate social distancing. They stayed closed.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 7/29/21

# EASTERN SERVICES & CAMP SIMON, LLC

A review of the application and subsequent correspondence with Maly Phimvongsa of **Eastern Services & Camp Simon, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Eastern Services & Camp Simon was closed under the Governor's Executive Order for an extended period and as a result experienced a significant loss between April 2020 and June 2021 in their East Windsor office.

The business suffered a revenue loss of \$75,000.00 from June 2020 through December 2020, and from January 2021 to June 2021, they suffered a revenue loss of \$95,000.00, totaling to a loss of \$170,000.00 for both periods.

The rent, insurance, and utilities were \$1,025.00 per month for twelve months, totaling to \$12,300.00.

Eastern Services & Camp Simon consumed over \$25,000.00 from an SBA loan to buy fabric, elastics, sewing machines, cutting tools, and other materials to make masks in 2020. Ms. Phimvongsa's family donated handmade masks to St. Francis Hospital, Hartford Hospital, The Children's Center, nursing homes, shelters, and other high-risk populations. They also bought bulk hand sanitizers and contracted a manufacturer to make masks for first responders and the Navajo Nations throughout the Midwest.

Eastern Services & Camp Simon experienced a revenue loss estimated at \$180,000.00 during their shutdown period.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/21/21



# ECO TITANS, INC.

A review of the application and subsequent correspondence with Joel Gietler of **Eco Titans, Inc.** informs that the non-profit has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Eco Titans produces emergency relief shelters, other recycled landscape projects, including benches, faux rock covers, and waterfalls. Products are currently sold at a popular local market. The Town of East Windsor purchased benches for its water park.

The non-profit closed under the Governor's Executive Order from March 23 through May 20, 2021. Fundraising, marketing, community outreach, and product sales were significantly negatively impacted.

They were not able to hold any social gatherings, attend local fairs/markets, or relevant trade shows as events were cancelled. Product sales were minimized due to the significant economic downturn directly related to the public health emergency.

Mr. Gietler estimates the lost opportunities for fundraising total approximately \$20,000.00. Trade shows at the Hartford Convention Center and the Mohegan Sun were cancelled. A conservative estimate of business that would have been generated at those two events is \$50,000.00. Rent and utilities during the closure period totaled \$1,360.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/12/21

# FAHRENHEIT MECHANICAL SERVICES, INC.

A review of the application and subsequent correspondence with Debra M. Rioux-Barrepski of **Fahrenheit Mechanical Services, Inc.** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

There was a 45% loss of sales during the peak COVID months as businesses and properties were shut down. For comparison purposes, the business used the same dates of April, May, and June 2019/2020. The drop in sales for those periods from one year to another was \$873,359.00, and the net income for those periods in 2019 was \$161,000. In 2020, they had a net loss of \$17,258.00 for those same months.

Their initial outlay for personal protective equipment was approximately \$2,500.00 for gloves, masks, and sanitizers for each of their technicians, their service vans, and their office. The continuous monthly outlay is approximately \$250.00.

They had no significant physical plant changes. Ms. Rioux-Barrepski wrote, "...The above mentioned is much more than \$10,000 in injury suffered to the Company."

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/18/21

# FIRST CONGREGATIONAL CHURCH OF EAST WINDSOR

A review of the application and subsequent conversation and correspondence with Jonathan O'Brien of **The First Congregational Church of East Windsor** informs that the non-profit has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

As a result of the COVID public health emergency, the Church stopped holding in-person services from March 22, 2020, to September 6, 2020. Because they did not have a live congregation, they experienced a reduction in loose collections, which are taken weekly during the service. A comparison from 2019 to 2020 show a reduction of approximately \$1,000.00.

Overhead expenses during their twenty-five week shut-down amounted to an outlay of \$485.00 for workers' compensation insurance, \$5,900.00 for business insurance expenses, and \$3,020.00 for electricity, telephone, and internet services. Charges for cleaning and disinfection following their shut-down were \$720.00. These outlined expenses cost a total of \$10,125.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/27/21

# FOUR ANGELS, INC.

A review of the application and subsequent correspondence with Miguel Mendoza of **Four Angels, Inc.** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Four Angels was closed under the Governor's Executive Order for two months. According to Mr. Mendoza's accountant, Alexander Gazis, records indicate from sales in 2019 and 2020 that the business lost about \$105,000.00 of revenue.

Mr. Mendoza indicated that he needed outside seating to serve food during the COVID public health emergency. He installed a patio that cost the business \$6,424.00. Four Angels has expended \$4,970.00 on personal protective equipment and \$3,300.00 on enhanced cleaning supplies.

Supplies to enable greater social distancing (cones, signs, paper menus, etc.) cost Four Angels an additional \$4,050.00.

Mr. Mendoza's accountant, Mr. Gazis stated, "Therefore...Four Angels Incorporated...lost well over \$10,000 due to COVID. The grant would be helpful...to help pay for additional COVID related expenses and recuperate some losses."

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/19/21

# FUNKY FINDS BOUTIQUE, LLC

A review of the application and subsequent correspondence with Amy Azzara of **Funky Finds Boutique, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Funky Finds Boutique was forced to delay their opening from February to May because of the COVID- 19 public health emergency. Income during this three-month timespan was expected to be approximately \$10,500.00. Additional lost opportunity costs totaled between \$30,000.00 - \$40,000.00.

Expenses for enhanced cleaning products cost the business close to \$600.00.

Business utilities and rent for the store during the period the store was not open were \$4,000.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 7/30/21

# GARY'S CONNECTICUT LAWN CARE, LLC

A review of the application and subsequent correspondence with Gary Moreno of **Gary's Connecticut Lawn Care** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The business was closed for two weeks because of COVID restrictions. Rent, insurances, and utilities expenses amounted to \$800.00 during that period.

To achieve greater social distancing, the business needed to add more trucks on the road to keep employees separated from one another. Approximately \$80.00 per truck for three extra trucks per week for fourteen months amounted to \$13,440.00 in extra expenses due to the COVID public health emergency.

Gary's Connecticut Lawn Care had to purchase sanitizing cleaner, gloves, and cleaning solutions to keep the trucks clean as well as paper towels when they were available for a cost of \$1,370.00

COVID supply chain disruptions amounted to \$300.00 in added costs to the business. Personal Protective Equipment expenses totaled \$480.00.

Mr. Moreno estimates loss of income to be \$7,200.00 because of COVID-related issues (loss of customers, etc.).

When his employees were laid off as a direct result of the COVID public health emergency, unemployment compensation provided more income than their weekly pay working for Gary's Connecticut Lawn Care, LLC. Now to get employees to come back to work there will need to be a wage adjustment resulting in higher hourly wages to make it advantageous to work verses unemployment compensation for them. Mr. Moreno pledges to use 90% of his grant to rehire workers.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 10/11/21

# GLAMOROUS NAILS & SPA

A review of the application, visit and subsequent correspondence with Ms. Hanh B. Nguyen of **Glamorous Nails & Spa** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Glamorous Nails & Spa was closed by the state from March 16 through July 31, 2020. Rent during that period cost the business \$3,600.00; utilities costed \$1,090.00, and personal protective equipment costed \$2,000.00. Included in the PPE were plexiglass protective barriers for all stations, hand sanitizer, sanitizer for the equipment, disposable gloves, face shields, and disposable masks. The business estimates a loss of revenue during the closure at \$18,000.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/19/21

# **GOLDEN DOG GROOMING COMPANY**

A review of the application and subsequent correspondence with Sarah Christie of **Golden Dog Grooming Company** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Golden Dog Grooming Company struggled from November 2020 to May 1st, 2021, with the average monthly income being \$3,166.00. Once the state of Connecticut lifted the COVID-19 emergency restrictions in May 2021, their average monthly income went up to \$7,002.00. In other words, the business experienced an average increase of \$3,836.00 once the state lifted the COVID restrictions. This calculates to a loss of approximately \$11,500.00 loss directly related to the negative economic impacts of the COVID public health emergency.

They did spend extra money on masks, gloves, and hand sanitizer to keep their employees and clients safe. The cost of personal protective equipment over the past nine months was approximately \$200.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/18/21



# **GOLDEN IRENE'S RESTAURANT**

A review of the application and subsequent correspondence with George Akkouris of **Golden Irene's Restaurant** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

From March 17, 2020, through May 10, 2021, the dining room, patio, and bar seating at the restaurant were closed. Mr. Akkouris estimates lost revenue at \$250,000.00.

Physical plant changes for social distancing purposes were required and plexiglass dividers were purchased and installed at a cost of \$3,000.00.

The business purchased twenty-five cases of protective gloves at \$135.00 per case, in addition to the gloves normally purchased at a cost of \$3,375.00 They also purchased five cases of sanitizer and automatic dispensers for \$1,000.00, and cases of masks at \$2,500.00.

Due to the COVID public health emergency, the business has found it very difficult to find the employees to open their restaurant at pre-COVID hours. They limited the hours they open because they can only staff for approximately half of their pre-COVID hours. Grant money received would assist them in advertising their open positions and properly staff their business to open at full hours.

Finally, due to enduring break-ins during the COVID public health emergency, they learned that their security system was outdated and inadequate and needs to be addressed. It is estimated to cost \$7,000.00 to bring their security system up to date.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/24/21

# GOOD MORNINGS RESTAURANT, LLC

A review of the application and subsequent correspondence with Bonnie Emmons of **Good Mornings Restaurant** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The loss in income on St. Patrick's Day when the business closed under the Governor's Executive Order was \$159.20 for dinners that were never picked up. Additionally, there was approximately \$3,000.00 worth of food that was disposed of because they were closing for an unknown amount of time. Ms. Emmons estimates lost income due to the COVID public health emergency to be \$68,139.00; this loss was calculated by multiplying their average income per day (\$678.00) by the number of days that they were closed (100.5 days).

Physical plant changes to enable greater social distancing required remodeling for a second room, including the installation of a door opening from room to room that amounted to \$2,100.00. Utilities doubled with the rearrangement. The approximate cost of enhanced cleaning cost them about \$100.00 a month (12 months x \$1,200.00). The cost to update their website to include a touchless menu QR Code was \$192.00

Ms. Emmons stated, "The negative impact of the public health emergency cost our business well over \$10,000.00."

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/19/21

# GREATER WINDSOR EDUCATOR'S AGENCY

A review of the application and subsequent correspondence with David Mosher of the **Greater Windsor Educator's Agency** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The Greater Windsor Educator's Agency is affiliated with the Horace Mann Insurance Company. They are the nation's largest multiline insurance company focusing on the insurance and financial needs of educators. They provide auto, home, and life insurance, as well as retirement annuities.

Their office was closed from April 1, 2020, through March 2021 due to the COVID public health emergency. During this period, the business paid \$6,900.00 for rent, \$4,827.00 for insurances, and \$923.59 in utilities. Additional enhanced cleaning supplies totaled approximately \$250.00. No measures for social distancing were required. Mr. Mosher estimated that the loss of income is \$46,849.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 9/7/21

# HANDS ON THERAPEUTIC MASSAGE, LLC

A review of the application and subsequent correspondence with Jaime Lee Johnson of **Hands On Therapeutic Massage, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The business was mandated to close from March 15, 2020 to July 7, 2022 and did not run at full capacity until April 19, 2021. There was no income for four months.

The business incurred costs for physical plant changes to enable social distancing and purchased new equipment and supplies for enhanced cleaning efforts.

Applicant states that the total loss from the above "...was north of \$20,000.00."

This Grant addresses an economic harm resulting from or exacerbated by the public health emergency.

GEK 7/22/21

# HARKEN'S MARKET

A review of the application and subsequent correspondence with Emily Parante of **Harken's Market** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Harken's Market has served residents of East Windsor for more than fifty years. They have remained in business during this difficult time. The market invested in masks that were provided to employees and customers at no cost, shields for their registers, and cleaning and disinfectants that totaled approximately \$1,000.00. These costs are ongoing.

The business gave employees extended time off when they had been exposed to COVID-19 and needed to quarantine at the total cost of \$1,308.00.

The economic disruptions caused by the public health emergency have led to products being unavailable to the market resulting in a loss of sales and high prices, due to supply and demand issues, this has cost Harken's Market approximately \$5,000.00.

The business intends to update their website, increase their social media visibility, and change their business model due to loss of foot traffic associated with the pandemic. This will require an investment of approximately \$2,000.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/11/21

# HARTFORD TONER & CARTRIDGE, INC.

A review of the application and subsequent correspondence with Catherine J. Collins of **Hartford Toner & Cartridge, Inc.** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Revenues from March 2019 to February 2020 were approximately \$315,050. Revenues from March 2020 to February 2021 were approximately \$151,956, meaning that revenues decreased \$163,094 due to the COVID-19 public health emergency.

When COVID-19 restrictions started the week of March 16, 2020, Hartford Toner resided in a commercial building that Ms. Collins owned personally. The building was sold on May 29, 2020. The building had been up for sale since April 2017. The plan was to rent space in Hartford. Due to COVID-19, Ms. Collins brought the business to where she lives in East Windsor.

The technicians that Ms. Collins uses are sub-contractors. Technicians were not allowed onsite with customers until late June, so service work was not performed from March 16, 2020 through June 2020.

Supply chain disruptions have hurt the ability for new toners on the market to be manufactured in a compatible format. Compatible toners are 75% of her business. There are a few printer models that have been around since the end of 2019 that are extremely popular with their customer base. The compatible toners for these printers were slated to be available in the third quarter of 2020. They are still not available, and there is no estimated time of arrival. The customer's only option is to buy genuine toner, which major companies such as Staples and WB Mason also sell for a much lower price than Hartford Toner & Cartridge Inc. due to their buying power. Hartford Toner & Cartridge Inc. is losing business because compatibles are not available for popular printers.

Ms. Collins stated, "The economic disruptions resulting from COVID-19 totaled more than \$10,000."

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/17/21

# HERB HOLDEN TRUCKING, INC.

A review of the application and subsequent correspondence with Herb Holden, Jr. of **Herb Holden Trucking, Inc.** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The effects of COVID-19 in the construction industry continue to linger in Connecticut today. There is a life cycle to a construction project that typically takes two years to execute from start to finish which includes engineering the initial concept, identifying environmental concerns at the state level, engineering traffic patterns, seeking approvals from town commissions, bidding out the project to construction companies to build, establishing a schedule of work, and accounting for seasonal weather. As a company that provides services to the construction industry, Herb Holden Trucking saw a massive decline in available work from state and local municipalities as well as from private projects during those first few months of the pandemic. Their fourth quarter sales of April/May/June were down over \$350,000.00 when compared to the same time frame from 2019. Additionally, their July/August/September sales for 2020 were down over \$180,000.00 when compared to the same quarter in 2019. The disruption to the construction cycle continues as so many projects were delayed, postponed, or cancelled.

Herb Holden Trucking spent \$1,500.00 on cleaning supplies, cleaning services, and protective devices. Managing the lost labor either due to reduced office time or quarantining cost many thousands more.

Supply chain issues continue to have major delays as many businesses are struggling to hire enough help to carry on their businesses. Many parts manufacturers went straight into layoffs at the onset of the pandemic, which has left companies like Herb Holden Trucking struggling to find enough repair parts in the market. Parts that used to be on shelves are now six to eight weeks out.

Truck drivers are in extremely high demand in all facets of hauling, making it hard for shipments to get to distributors. This driver shortage has forced the company to increase wages drastically (\$4-5/hour increases) even though sales have not fully returned; otherwise, they will lose their employees to other hauling companies. The company's ongoing projects were also delayed for months, and new projects were not coming to the market. They also had to manage a limited workforce and work with other businesses who were dealing with similar issues that delayed the delivery of their own goods and services due to the pandemic. Town and state governments were also not investing into their own infrastructure, which greatly impacted this business.

Mr. Holden stated, "...we suffered huge losses exceeding this \$10,000 grant."

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/14/21

## **IN N' OUT CONVENIENCE, LLC**

A review of the application and subsequent correspondence with Asifa Ali of **In n' Out Convenience, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Ms. Ali said thankfully the store was able to remain open during COVID public health emergency, as they are an essential business. To follow regulations, the business needed to change coffee sales to be full service instead of self-service, which increased payroll. They spent \$500.00 on enhanced cleaning products and sanitizing the facility throughout each day. They lost sales because no one was travelling. Overall, she estimates inside sales losses and sales at their deli totaling more than \$30,000.00 due to the COVID public health emergency.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/20/21



# JAYDEN NICOLE ENTERPRISE

A review of the application and subsequent correspondence with Maria Giraud of **Jayden Nicole Enterprise** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The business was forced to close due to the COVID public health emergency on March 13, 2020 and reopened on June 7, 2021. Two entire bridal, prom, wedding, and event season's revenue was lost.

Ms. Giraud estimates the negative economic impact estimated at \$118,000.00. Rent was \$1,200.00 per month. Utilities were estimated at \$440.00 per month.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 7/30/21

# **JND LANDSCAPING, LLC**

A review of the application and subsequent correspondence with Joe Masciovecchio of **JND Landscaping, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

JND Landscaping lost three projects for a total project value of \$32,000.00 because of customers cancelling due to the economic uncertainty caused by the public health emergency. In addition, business that was historically generated at home shows and large events like the Big E, was lost when those events were all cancelled. The business typically generated approximately \$150,000.00 in revenue from each of the home shows.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/11/21

# JP NORTON CONSTRUCTION, LLC

A review of the application and subsequent correspondence with Justin Norton of **JP Norton Construction** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

JP Norton Construction is an excavation and construction landscape business heavily reliant on seasonal work. COVID hit in March, immediately having a huge negative economic impact on the business. Many customers cancelled scheduled work. The work that was available was limited by the unavailability of materials, as those manufacturers were shut down. In addition, because of supply and demand, material prices increased, further diminishing profit on what jobs were available.

Business and operating expenses are ongoing, and almost all Mr. Norton's life savings have been used to remain open.

The applicant stated, "The value of the amount of work that was canceled due to my customers not working due to COVID was absolutely more than \$10,000.00."

This Grant addresses an economic harm resulting from or exacerbated by the public health emergency.

GEK 7/22/21

# J'S SALON, LLC

A review of the application and subsequent correspondence with Jaimie Jimenez of **J's Salon, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**

The business was forced to close per the Governor's Executive order on March 18, 2020, and reopened on June 1, 2020.

The shop had to clean and disinfect everything for each client, such as chairs, clippers, clipper guards, scissors, combs, doorknob, etc... Personal Protective Equipment (PPE) was costly due to being in huge demand.

Expenses from April and May on cleaning supplies, masks, disposable capes, signage, touchless sanitizers, etc. totaled \$3,485.61

Rent for April and May when closed was \$1,000.00.

Utilities for those months totaled \$471.51.

The lost estimated income during April and May, using the previous year as a guide would have been \$7,656.00.

Tools and new mats that suffered from the corrosive enhanced cleaners used need to be replaced along with a dryer chair and are estimated at around \$1,200.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 7/29/21

## **K. SIMON SERVICES, LLC**

A review of the application and subsequent correspondence with La Morneault of **K. Simon Services, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

K. Simon Services was closed from April 2020 to July 2021. The COVID-19 public health emergency significantly impacted the business. The recreational program and afterschool services suffered a loss of revenue of 70%.

The expenses for an abbreviated period of their shutdown (twelve months) show rent at \$900.00 per month and utilities at \$800.00 per month, for a total of \$20,400.00

Lost revenue from paint nights, kids' groups, and yoga totaled to \$70,000.00.

Personal protective equipment, cleaning, disposable art supplies, and plexiglass for social distancing purposes totaled approximately \$2,000.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/19/21

# KHAMP CONSTRUCTION

A review of the application and subsequent correspondence with Khamphiou Phimvongsa of **Khamp Construction** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Khamp Construction is a small remodeling company. As a result of the COVID public health emergency, several jobs were cancelled or postponed.

Mr. Phimvongsa estimates revenue losses between \$250,000.00 to \$300,000.00 for 2020 and 2021 per year. Khamp Construction reports 2019 revenue at \$704,248.00, 2020 revenue at \$455,071.00, and 2021 revenue at \$215,000.00 as of July 2021.

There are no physical structural changes for Khamp Construction reported. Mr. Phimvongsa maintained Centers for Disease Control social distancing protocols. He used a smaller group of subcontractors or staggered the work schedule to reduce physical contact between workers. Projects moved at a slower pace due to limited workers being available.

Mr. Phimvongsa bought enhanced cleaning products and personal protective equipment for the subcontractors, staff, and workers. These were mainly cloth masks, disposal masks, gloves, face shields, hand sanitizers, and cleaning wipes. For 2020, Khamp Construction estimates the cost to be approximately \$500.00, and for 2021 \$250.00.

The COVID public health emergency negatively impacted Khamp Construction significantly at a loss of over \$200,000.00 per year in 2020 and 2021.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/23/21

# KTI, INC.

A review of the application and subsequent correspondence with Howard Orr of **KTI, Inc.** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Since 1966, KTI, Inc. has earned a reputation of being a leader in the Electron Beam welding field. They have broad experience Electron Beam welding a variety of machined parts. The company serves the Aerospace, Military, Machine Shops, Oil, and Gas markets. In the Aerospace market, their service includes FAA overhaul and repair of jet engine components, gas and steam turbine components, gear industry sensors, medical components, and electronics.

The company rearranged their kitchen facility to accommodate three employees maximum as a safer operating procedure, and they purchased three picnic tables for outside use during favorable weather to promote social distancing. The cost for this was \$2,800.00.

One employee was assigned the task of taking temperatures and recorded the answers to questionnaires that were filled out by employees every day for two hundred fifty days. The expenditure for this was approximately \$8,500.00.

Enhanced cleaning products, hand sanitizers, gloves, and face coverings were estimated at \$2,600.00.

Loss of income to their company was more than \$570,000.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 9/9/21

# LA NOTTE WEDDINGS & BANQUETS

A review of the application and subsequent correspondence with Savas Karagiannis of **La Notte Weddings & Banquets** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

They are a local, family-owned business that has been drastically impacted throughout the course of the pandemic. Due to restrictions, they were shut down for much of 2020 and forced to operate at a limited capacity, which significantly affected their earning potential.

Mr. Karagiannis reports expenditures between \$200.00 to \$400.00 per week in cleaning supplies and personal protective equipment, such as masks, gloves, sanitizer, chlorines, towels, disinfectants, and other supplies. In addition, they had additional payroll expenditures of \$400.00 to \$600.00 for cleaning.

Mr. Karagiannis reports loss of business throughout the pandemic at approximately about \$200,000.00.

Increased food costs and payroll have been putting stress on the industry as well.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/16/21



# **LEROY HOSPITALITY, INC. / COMFORT INN**

A review of the application of the **Leroy Hospitality, Inc.** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00.**

The Interim final rule recognizes that certain industries, such as tourism, travel, and hospitality, were disproportionately and negatively impacted by the COVID-19 public health emergency. Aid provided to tourism, travel, and hospitality industries should respond to the negative economic impacts of the pandemic on those and similarly impacted industries.

Naresh Patel reports that there was a decline in revenue of \$644,920.00, comparing 2019 with 2020.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/11/21

# LIEDERTAFEL SINGING SOCIETY, INC.

A review of the application and subsequent correspondence with John Madigan of **Liedertafel Singing Society, Inc.** informs that the non-profit has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The Liedertafel Singing Society, Inc. was established in 1896. It may be more commonly known as the German Club located at 75 Depot Street in Broad Brook. It is a social club and typically operates Monday through Sunday, 364 days a year.

During the period that they had to close due to COVID-19 from March 16 through September 24, 2020, they experienced a net loss of \$33,316.00.

During the period of September 24 through November 30, 2020, they had decreased business but we able to hold their own financially.

They had a net operating loss of \$9,249.00 from the period of December 1, 2020, through January 12, 2021.

In January, they cleaned their club completely, installed plexiglass barriers, and set up social distancing, a hand washing station, and one way traffic patterns for their patrons at an expense of approximately \$3,200.00.

Since then, they have been open and operating at approximately 75% of their pre-COVID business.

The German Club estimates a total loss of \$42,565.00 to date because of the COVID public health emergency.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 7/27/21

# LINGERING HILLS STABLE, LLC

A review of the application and subsequent correspondence with Scott Neidlinger of **Lingering Hills Stable, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The business's gross revenue went from \$589,206.00 in 2019 down to \$484,546.00 in 2020. That is approximately \$105,000.00. The decrease was split evenly between lessons and horse show revenue. In the three months of shutdown, they lost \$25,000.00 in lesson revenue alone. That loss does not include horse shows, which were all cancelled. They had to offset these losses by not hiring back employees after their PPP loan funds were expended. Horse shows have started back up, and although the business is slowly building that aspect back up, the lesson program reduction will be felt for many years. They estimate that lesson revenue will be down approximately \$30,000.00 to 35,000.00 this year, compared to 2019.

Pre-COVID, they had over one hundred students in the program. On average, they gave between 220 to 250 lessons a month at \$35.00 each, which brought them approximately \$8,500.00 a month. As of now, they have under fifty students in the program, and they give approximately one hundred lessons a month, which brings in only \$3,650.00. With COVID regulations, they could only give one lesson at a time, and they could not give group lessons. They also had to space out the students, so they did not overlap being at their farm. There was not enough time in the day to do all the lessons that they previously did, and kids either moved on or gave up riding.

As all businesses did, they had to make some changes to their farm. They split the indoor and outdoor ring in two using temporary fencing. They also purchased large amounts of hand sanitizer, and they made their own Clorox solution to disinfect doorknobs, latches, and other high traffic areas. They also had to disinfect equipment used for lessons in between rides, which further delayed how many lessons they could schedule in a day. These expenses cost them roughly \$2,500.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/18/21

# MAAME GOLD

A review of the application and subsequent correspondence with Irene Sarkodie of **Maame Gold** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Maame Gold's revenue declined from \$14,000.00 in 2019 to \$0 in 2020. Prior to the COVID public health emergency in 2019, Ms. Sarkodie's suppliers were predominantly based in China. However, due to the supply chain disruptions resulting from the public health emergency, Ms. Sarkodie now is forced to purchase some (if not all) of her products from the United States, Mexico, and Canada but at a higher cost. Ms. Sarkodie says the cost is usually cheaper when you buy from China.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/31/21

# MAIN STREET GRILLE

A review of the application of **Main Street Grille** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

When the State of Connecticut imposed a ban on indoor dining, Main Street Grille lost half of their sales. The restaurant stayed open, and most of the employees were kept on the payroll. Mr. Warasat points out that compounding difficulties of declining revenue with increased costs related to the virus have caused a negative financial impact on his business. Mr. Warasat has shown a loss of more than \$35,000.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/10/21

# MARK'S TAVERN

A review of the application and subsequent correspondence with Mark Dion of **Mark's Tavern** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Mark's Tavern was unable to open for six months. Overhead expenses during that period were \$475.00 per week for a total of \$12,350.00. The business was forced to close for a two-week quarantine period. Losses during those two weeks were approximately \$4,500.00 in sales, \$950.00 in overhead, \$1,500.00 in payroll, and \$200.00 in discarded food.

To encourage social distancing, the restaurant provided inside and outside service. To maintain social distancing, plexiglass and folding dividers were installed inside, and wooded half walls were created at the front entrance. Materials cost approximately \$1,175.00. Outside, a dining area was created to encourage social distancing for a total of \$2,700.00.

Mr. Dion estimates that total costs to remain in business and follow the rules have resulted \$23,875.00 in added expenses, and he estimates \$8,000.00 in lost sales.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/20/21

# MASH MART, LLC

A review of the application and subsequent correspondence with Asifa Ali of **Mash Mart, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Ms. Ali said thankfully the store was able to remain open during COVID public health emergency, as they are an essential business. To follow regulations the business needed to change coffee sales to be full service instead of self-service, which increased payroll. They spent \$500.00 on enhanced cleaning products and sanitizing the facility which throughout each day. They lost sales, because no one was travelling and overall, she estimates sales losses totaling more than \$41,000.00 due to the COVID public health emergency.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/20/21

# NEW CONCEPTS TRANSPORT, LLC

A review of the application and subsequent correspondence with Andrew Olisky of **New Concepts Transport, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Mr. Olisky wrote that the automotive-semiconductor (chip) shortage has caused a drop in production of new cars causing the used car market to skyrocket, making cars that were previously leased then sold on the secondary market almost nonexistent. The chip shortage is a direct result of the COVID public health emergency, which increased demand for personal electronics such as cell phones and laptops that the chips are used in, to the point where production could not keep pace with demand. This has caused an almost fifty percent drop in income for his small business, as he is in the automobile and powersport transportation industry.

Mr. Olisky estimates that from 2018 to 2020 he has had nearly a \$100,000.00 decline in income. He estimates the business spent \$1,000.00 for personal protective equipment over the last two years.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/20/21



# NIFTY LAUNDERETTE, LLC

A review of the application and subsequent correspondence with Mary Espinosa of **Nifty Launderette, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

"Nifty Launderette" has been a small business in East Windsor since 1974. They are open twenty-four hours a day seven days a week. The business serves as an essential service to a diverse community.

The business was required to upgrade prevention and mitigation tactics to adopt safer operating procedures and physical plant changes to enable social distancing and enhanced cleaning efforts.

Nifty laundromat remained open during the COVID public health emergency. They were able to do so with constant disinfecting and cleaning. Every hour, every machine and surface were disinfected. The same practices are still in use today. Ms. Espinosa strongly believed that the community was facing a public health emergency, and her business provided a service that customers needed to ensure their clothing and linens were disinfected.

The business spent a substantial amount of money purchasing bleach, Microband 24, Pine Sol, and various other cleaning supplies. Hundreds of masks were purchased and provided to those throughout the business. The bathroom is a community bathroom for customers and anyone who walks in. It was cleaned after each use. Anti-bacterial soap, toilet paper, and paper towels were also available for everyone who used it. Rubber gloves were purchased for cleaning and handling wash and dry orders for their customers. Hand sanitizer has been available throughout the establishment as well. Theft of these products has been an issue due to its public access. In addition, there is the cost of new mop heads and washing of rags used for cleaning. On average all these materials cost \$500.00 more a month than prior to COVID.

The business offers free pick-up and delivery service to many customers which has resulted in gas expenses as well as wear and tear on a vehicle. On average, with the owner's additional time combined with vehicle expenses, the business spent well over \$400.00 more per month.

Having an employee work an additional four hours a day at increased pay increased expenses approximately \$900.00 more a month than previously.

Other laundromats closed their doors to customers which resulted in more foot traffic in Nifty Launderette. The floors were painted in November 2019. Typically, the floor holds up for several years, but in this case, it is in desperate need of finishing.

NIFTY LAUNDERETTE, LLC (Cont'd)

Per CDC mandates, only ten customers were allowed in laundromat. At times, this led some customers to leave which led to a loss in sales. Since March 2021, Ms. Espinosa estimates the above expenses have increased \$3,500.00 more a month than prior to COVID.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 7/28/21

# NONNA'S PIZZA RESTAURANT

A review of the application and subsequent correspondence with Jason Mladenovic of **Nonna's Pizza Restaurant** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The "take out" portion of the business was restricted and resulted in a loss of 50% of business, and with restrictions lifted, the "indoor dining" has not reached pre-pandemic levels. The negative economic impact has caused a limited inventory which continues to hamper growth.

Mr. Mladenovic states, "Due to the health emergency pandemic, my business had a loss of \$18,768."

This Grant addresses an economic harm resulting from or exacerbated by the public health emergency.

GEK 7/22/21

# NORTHEAST WOODSTOVE & FIREPLACE, LLC

A review of the application and subsequent correspondence and conversation with Kenneth Takes of **Northeast Woodstove & Fireplace, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Northeast Wood Stove & Fireplace's showroom was closed for three months under the Governor's Executive Order. Rent, insurance, and utilities totaled \$1,480.00 per month for that period, totaling \$4,440.00.

Expenses for cleaning products and social distancing measures were approximately \$300.00.

For the business to survive, Mr. Takes would receive emails and voice messages from prospective customers, travel to the store, roll wood stoves out into the parking lot and then keep his distance to let people evaluate them. If a sale was made, Mr. Takes would leave the invoice on top of the stove, the customer would sign and leave their funds. Customers loaded their own stoves off the back dock.

Service work was lost for the store as customers did not want workers in their homes.

Mr. Takes lost approximately \$12,000.00 in income over the three months the business's showroom was closed.

Because of COVID-related supply chain shortages, the business sold off ten of their display stoves and is having a hard time getting replacements for their showroom, which is further reducing sales.

Mr. Takes, in a telephone conversation, stated his losses due to the COVID public health emergency totaled "easily \$10,000.00".

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/18/21

# NUTMEG SENIOR RIDES, INC.

A review of the application and subsequent correspondence with Margaret Hale of **Nutmeg Senior Rides, Inc.** informs that the non-profit has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$7,500.00**.

Nutmeg Senior Rides has been offering life-saving services to people of East Windsor since 2009. Their program is unique as they offer “door-through-door” service. While many other services will pick people up at the curb or down the street at a bus stop, that is not enough for many people who have mobility issues or low vision and often require physical assistance to get out of their home and into a car for an appointment and then out of their car and back into their home after their appointments. The requested funds will be used to increase their staff capacity to give rides to people ages fifty and over with disabilities including reduced mobility and blindness.

As a result of the COVID public health emergency, the nonprofit was required to rely on paid staff rather than volunteers. As soon as the Governor declared a state of emergency on March 12, the organization’s forty-three volunteers stopped giving rides. As other transportation options shut down and community members were stranded, the nonprofit felt a deep responsibility to make sure that the people whom they served were still able to get to medically necessary appointments and pickup medications and food. In addition, because restrictions are now easing, the nonprofit is reacting to an increase in demand. Therefore, to continue servicing a vulnerable population, the \$7,500 requested in their application is needed because of the harmful consequences of the economic disruptions resulting from and exacerbated by the COVID-19 public health emergency.

This Grant addresses an economic harm resulting from or exacerbated by the public health emergency.

GEK 7/26/21

# **OLENDER'S OF ENFIELD REGION, INC.**

A review of the application and subsequent correspondence with David Olender of **Olender's of Enfield Region** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Olender's suffered a significant loss in operating revenue/income because of the pandemic. A review of total revenues between May 1, 2020, to December 31, 2020, compared to the same eight-month period in 2019, indicates that revenues decreased by \$238,000.00 in 2020.

There were additional costs resulting from the purchase of facial temperature sensors and facial guards which continue to be used to separate employees and customers. Also, there were significant purchases of masks and cleaning products such as disinfectants and wipes throughout the year and into 2021. An estimate for all the additional hard products purchased to protect against the virus totaled approximately \$4,000.00. They are still experiencing supply chain disruptions with many of their critical vendors. This continues to affect their bottom line.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/11/21

# PEACEFUL TOUCH THERAPEUTIC MASSAGE, LLC

A review of the application and subsequent correspondence with Michelle Schwarz of **Peaceful Touch Therapeutic Massage** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Peaceful Touch Therapeutic Massage was forced to close under the Governors Executive Order for three months. Lost income during the three months is estimated at approximately \$4,841.00 per month totaling \$14,524.00.

During the time the business was closed, rent, utilities, and expenditures totaled \$3,557.82.

As a result of the COVID public health emergency, Ms. Schwarz's business partner changed her business model, leaving Ms. Schwarz with additional expenses. The increased cost per month with rent and utilities is \$750.00 due to the business partner leaving. Equipment that had to be purchased because of the partner leaving the partnership is estimated at \$2,229.57. Social distancing expenditures and supplies to reopen safely were \$307.52. Ms. Schwarz states, "The harmful consequences of the economic disruptions resulting from or exacerbated by the COVID-19 public health emergency did total more than \$10,000.00."

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/18/21

# PICKLE JAR DELI, LLC

A review of the application and subsequent conversation with AnnKera Carlander of the **Pickle Jar Deli, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The Pickle Jar Deli has had a sharp drop in business during the COVID public health emergency totaling approximately \$80,000.00. The owner was forced to lay off her entire staff. As the business struggled to come back, they served takeout food only. The business added outdoor dining and was able to hire back some staff but have not reach a sustainable level yet. The Pickle Jar Deli expended approximately \$800.00 for physical plant changes. Personal Protection Equipment (gloves, etc.) costs have exceeded \$3,000.00.

The Pickle Jar Deli provided food assistance to elderly folks until local service agencies were able to adjust to the COVID public health emergency, spending approximately \$500.00 to do so.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency and will assist in stabilizing the business.

GEK 7/28/21



# PIPEDREAM PLUMBING

A review of the application and subsequent correspondence with Jefferey Ostrout of **Pipedream Plumbing** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The business closed for three months due to operating restrictions imposed by the State due to the public health emergency, followed by another two-month closure because of an inability to secure childcare.

A contractor that was the main source of income for the business closed due to the COVID health emergency.

When asked if the economic harm resulting from or exacerbated by the public health emergency amount to a loss of \$10,000.00 or more, Mr. Ostrout responded, "It definitely went well beyond the \$10,000 mark."

This Grant addresses an economic harm resulting from or exacerbated by the public health emergency.

GEK 7/23/21

# PRIDE FENCING ACADEMY

A review of the application and subsequent correspondence with Derec Morneault of **Pride Fencing Academy** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Because of the COVID public health emergency, there was a suspension of non-competitive sports. The business had an aggregate amount of twelve members suspend their memberships, losing an upward of \$1,800.00 per month in potential revenues from membership fees, totaling to \$21,600.00. Even after the suspensions were lifted, worries of contracting COVID due to the nature of the sport of fencing and the costs of participating during a time of financial duress deterred members from returning.

They paid a flat rate \$500 per month for rent, which was a courteous agreement on the property manager's part to help reduce the financial burden while business activities were in suspense and thereafter, for a total cost of \$6,000.00 during the closed period.

PPE and other related expenses costs totaled to approximately \$500.00. Since activities were suspended and drastically reduced, PPE materials and equipment were not used as quickly as anticipated.

Mr. Morneault estimates the loss directly related to the COVID public health emergency to be \$28,100.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/20/21

# PROBLEM SOLVED BREWING COMPANY, LLC

A review of the application and subsequent correspondence with Alan Bukowinski of **Problem Solved Brewing Company, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The brewery was mandated to close for onsite consumption on March 16, 2020, resulting in an immediate loss of profit. The business was forced to make capital expenditures for machinery and materials (canning machine, cans labeling machine, labels, additional storage facilities) to pivot their business model to off-site consumption. Hours of operation were expanded, resulting in increased costs for payroll. More capital expenditures were required (outdoor furniture, including tables, umbrellas, and security devices) when the business was forced to pivot again to meet regulations to sell food to serve alcohol.

The business is running about 25% below its sales levels pre-COVID during the same time frame in 2019.

When the applicant was asked if the economic harm from the public health emergency amounted to \$10,000.00 or more, he responded, "Yes definitely over \$10k. It was a rough year..."

This Grant addresses an economic harm resulting from or exacerbated by the public health emergency.

GEK 7/22/21

# RAMA LOGISTICS

A review of the application and subsequent discussion and correspondence with Robert Annan of **Rama Logistics** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000**.

Rama Logistics is a small business operating within the Town of East Windsor, Connecticut, and is engaged in the business of selling and delivering cars and used auto parts, as well as in the delivery of medication. As a micro-enterprise, Robert Annan is currently the sole employee of the business and was the sole employee prior to when the COVID-19 public health emergency hit in the first quarter of 2020. Due to the emergency and the economic downturn that resulted, there was a drastic decrease in demand for cars and auto parts; the business was affected and had no option but to shut down operations on April 14, 2020. Mr. Annan estimates he lost between \$15,000.00 to \$20,000.00 in income as a result. Rama Deliveries faced a financial crisis, and the sole employee experienced economic instability as he battled unemployment and had to sell assets of the business to survive.

If granted, the much-needed funds from East Windsor will be used in the purchasing of a vehicle to facilitate deliveries and to buy auto parts to restock much-needed inventory. The money will also be used to purchase office equipment such as a laptop and printer to aid in business operations, as these items had to be sold when the COVID-19 pandemic hit. Mr. Annan estimates that replacement costs will run approximately \$15,000.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency and is reasonably proportional to the extent and type of harm experienced.

GEK 8/26/21

# REICHLER FAMILY CHILDCARE

A review of the application and subsequent correspondence with Randi Reichle of **Reichle Family Childcare** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Reichle Family Childcare remained open to care for the children of essential workers. The business expended a significant amount to ensure the health and safety of those involved and ramped up efforts to provide a meaningful experience for the children.

Reichle Family Childcare purchased additional curriculum for Distance Learning that totaled \$5,200.00. They spent approximately \$900.00 on physical plant changes to ensure social distancing and roughly \$900.00 on PPE. Other COVID-related supplies and miscellaneous (digital thermometers, an O2-meter, Clorox bleach, wipes, soaking tubs, carpet cleaning solution, paper towels, napping pads and linens, replacement toys, etc.) cost almost \$2,800.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency and is reasonably proportional to the extent and type of harm experienced.

GEK 8/14/21

# REICHLER FARMS, LLC

A review of the application and subsequent correspondence with Glenn Reichle of **Reichle Farms, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

During the COVID public health emergency, food purchasing customers, such as schools, restaurants, and colleges, closed, and Reichle Farms wholesale customers reduced their amount of purchasing, leaving the farm with what was eventually 42,500 pounds of unmarketable product (squash) valued at \$9,350.00.

The farm spent approximately \$1,800.00 on PPE, \$519.00 on signage and barriers for their packing line, and a total of approximately \$800.00 on a portable washing station, a wagon, registration for the wagon and truck, and sixty-five gallon water tank. An additional \$1,000.00 was spent on portable facilities.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/14/21

# RICHARD'S EMPLOYMENT AGENCY, LLC

A review of the application and subsequent correspondence with Nancy Horanzy of **Richard's Employment Agency, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The business was shut down completely for approximately 3.5 to 4 weeks. Their office is located at Southern Auto Auction as they operate onsite to provide the auction's operations with staffing. While they reopened along with the auction, they are still only operating at approximately 45% to 50%. This is due to the shortage of cars the U.S. is currently experiencing.

A semi-conductor (chip) shortage has caused supply chain issues for the automobile industry leading to a dearth of new cars. This shortage has led to a diminishment in the inventory of used cars and off lease cars that would normally go through the auction on a weekly basis.

The business's fixed costs continue while their revenue has been reduced 45% to 50%. This is due, in large part, to expenses related to insurance, utilities, and office operations. Insurance cost \$5,847.61 per month, utilities are \$300.91 monthly and cleaning expenses are \$842.00 per month. This is an ongoing expense with the emergence of the Delta variant as well as renewing mask mandates. They have daily cleaning of the office, cafeteria, and restrooms performed, and a deeper enhanced cleaning weekly.

Their costs for personal protective equipment are ongoing. They acquired a free-standing temperature scanner and a hydrostatic fogger for the vans used onsite. They additionally continue to purchase disinfectants, masks, and gloves for their staff members. They have spent \$2,401.93 to date.

Ms. Horanzy stated, "...the total cost to our business was more than \$10,000.00 and continues with the emergence of the Delta variant."

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/26/21

# RIVER VALLEY GROWWORKS, LLC

A review of the application and subsequent correspondence and conversation with Keith Yagaloff of **River Valley GroWorks** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$4,500.00**.

River Valley GroWorks, LLC, located in Broad Brook, Connecticut, is in the business of hemp production and hemp manufacturing. They are in their first growing season. The COVID-19 public health emergency has impacted the business primarily through increased costs for material and supplies. The applicant listed the major items whose costs went up considerably because of the COVID public health emergency impacts: fertilizers, greenhouse materials, cloning supplies, grow lights, germination and seeding supplies, fuel for machinery, soil and cloning supplements, plowing, and tilling equipment, feminized hemp seeds, and grow medium costs have increased during the COVID public health emergency.

Mr. Yagaloff estimates the "... COVID-related losses to date at \$4,500."

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 7/24/21



# ROBERTO'S REAL AMERICAN TAVERN

A review of the application and subsequent correspondence with Robert D'Eliseo of **Roberto's Real American Tavern** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Roberto's Real American Tavern is situated in The Jonathon Pasco House, a circa 1784 landmark. Jonathon Pasco was an American Army Captain who served in the Revolutionary War and made his hearth and home in East Windsor. After returning from the war, Pasco built his brick farmhouse, which stands at 31 South Main Street and was renovated into a restaurant in the late 1980s and early 1990s.

The tavern serves a variety of favored food and drink and a wide selection of craft beers and fine wine from all over the world.

Mr. D'Eliseo reports spending more than \$3,500.00 on professional cleansing services and \$2,200.00 for in-house cleaning solutions for enhanced sanitation purposes because of the COVID public health emergency.

The restaurant expended over \$5,200.00 on outdoor tents and seating, \$3,800.00 on plexiglass dividers and \$1,000.00 for signage as physical plant changes to promote social distancing which became necessary by state regulations.

More than \$2,000.00 was spent for Personal Protective Equipment and Payroll expenses were approximately \$12,000.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 9/10/21

# SALON RAUSCH

A review of the application and subsequent correspondence with Sandra Rauschenbach of **Salon Rausch** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The business was forced to close per the Governor's Executive Order on March 20, 2020 and reopened on June 1, 2020. During this period, Ms. Rauschenbach estimates a loss of income of approximately \$15,000.00. Her rent, utilities, insurance, enhanced cleaning supplies, and business auto payment totaled more than an additional \$10,000.00 during the shutdown.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/10/21

# SECOND CHANCE FARM

A review of the application and a subsequent discussion with Peter Larese of **Second Chance Farm** inform that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Second Chance Farm has seen a reduction in revenue as fewer horses have been boarded at the farm. Lost revenue for boarding totaled approximately \$16,800.00. A wedding and several wine tastings were postponed or cancelled, resulting in a loss of \$1,500.00. Mr. Larese has or will purchase PPE and portable tents, socially distanced enclosures for medical equipment, grooming tools, etc. for each horse boarder for a total cost of approximately \$700.00. Supply and demand issues created by the economic uncertainty caused by the public health emergency led to an increase in the cost of hay totaling approximately \$400.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/11/21

# SEPTICOLOGY, LLC

A review of the application and subsequent correspondence with Daniel Dziadul of **Septicology, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

A large portion of their business is septic system inspections for real estate transactions. There was a reduction of business almost immediately at the start of the pandemic, as uncertainty with the real estate market increased. As a result, there was a drop in the number of inspections requested and performed. The business operated at 50% of their normal capacity.

The installation and repair side of the business saw a period of depressed activity as well because homeowners were struggling and held back on committing to projects. Since the start of August 2021, coinciding with fear of the Delta variant, they are again seeing their revenues decline.

Supply chain disruptions have and continue to be an issue for them. They use plastic-based products, such as PVC pipe, distribution boxes, risers, leaching chambers, and septic tanks. Because of a lack of availability of these products, Septicology has been unable to start several jobs. Some were put on hold and others were cancelled by the customers; this is where they believe they have been most directly impacted.

They have spent approximately \$400.00 on personal protective equipment. Social distancing has not been an issue as most work is done in the field and their office has enough room to allow for social distancing.

Septicology, LLC sustained approximately \$25,000.00 in economic damages.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/26/21

# SHAG BARK HICKORY FARM

A review of the application and subsequent correspondence with Katie Hunt of **Shag Bark Hickory Farm** inform that the non-profit has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Shag Bark Hickory Farm, Inc. (Shag Bark) is a nonprofit 501(c)(3). As a result of the COVID-19 public health emergency, Shag Bark had to cancel their homeschool and preschool programs and were unable to hold their equine programs at full capacity.

As reported by Katie Hunt, "In total, the COVID-19 pandemic caused economic harm to Shag Bark Farm of approximately \$12,450, broken down as follows:

- \$6,400.00 – lost income from reduced capacity of lessons
- \$900.00 – reduced annual appeal and cancelled annual fundraiser
- \$2,400.00 – lost income from cancellation of homeschool and preschool program
- \$2,500.00 – lost income from reduced capacity of summer camp
- \$250.00 – purchasing COVID-19 supplies to ensure proper safety measures were taken.

The above total estimated loss of \$12,450.00 exceeds the \$10,000.00 being requested. These might be small dollars to many nonprofits but were detrimental to Shag Bark Farm as we have fixed costs to maintain the health of our herd that cannot be reduced when our programs are not running."

This Grant addresses an economic harm resulting from or exacerbated by the public health emergency.

GEK 7/25/21

# SHEILA DAVIS

A review of the application from **Sheila Davis** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Sheila Davis is a Hair Stylist that owns her own business and rents a chair at the Cutting Room Salon in East Windsor. She has had her business in East Windsor for more than twenty-five years. Sheila's business was closed under the Governor's Executive Order from March 18, 2020, to July 1, 2020. After being exposed to COVID, she was in quarantine for two weeks in September, November, and December 2020, an additional forty-two days of lost opportunity.

Thirty to forty of her clients decided not to return to the salon because of the high risk of being in such close proximity while performing hair services. Her product costs tripled as production companies shut down and products became scarcer.

Sheila "...lost \$15k in yearly revenue due to COVID-19."

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/12/21

# SHOWCASE FOR DOGS, FOROVAN, LLC

A review of the application and subsequent correspondence with Annette Fortune of **Showcase for Dogs, Forovan, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Showcase For Dogs hires independent contractors to teach dog classes, seminars, and events. During the COVID-19 public health emergency, classes, seminars, and events were halted. The amount of revenue derived through this income was suppressed by nearly 50%. The events scheduled at the Showcase for Dogs (Conformation Shows, Fast CAT events, Agility Trials) were all cancelled resulting in no income. All classes at the Showcase for Dogs stopped in April, 2020. Ms. Fortune reported losses of \$4,000.00 for Agility classes, \$2,000.00 for Rally classes, and \$2,000.00 for Obedience classes. In addition, the American Kennel Club cancelled all AKC Agility, Rally, Fast CAT events for a revenue loss of \$5000.00. Rentals were also cancelled for an additional loss of \$500.00. Hand sanitizers, gloves and wipes were estimated at \$200.00. Ms. Fortune communicated that she estimated revenue losses and expenditures directly caused by the COVID public health emergency to be \$13,700.00

This Grant addresses an economic harm resulting from or exacerbated by the public health emergency.

GEK 7/24/21

# SOTO OPTICAL, LLC

A review of the application and subsequent correspondence with Rebecca Soto of **Soto Optical, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Soto Optical sells overstock eyeglasses. The business offers personal one-on-one service with competitive pricing. They operate by appointment only and take the time to review your prescription and discuss your needs and wants in new eyewear.

Soto Optical first opened January 2020 at 20 Pasco Drive East Windsor, Connecticut. The business was closed March 2020 until August 2020 with limited to no service. They moved from 20 Pasco Drive to 35 South Main Street, Suite B., in January 2021. The business moved from the back of Pasco Commons to Route 5, with hopes that moving to the front of the complex would increase visibility and business. Over the last year and a half, Soto Optical has lacked business traffic.

Total rent and utilities for the five months that the business was closed was \$4,410.00 and the estimated loss of income was \$65,000.00. There were no changes to the physical design of Ms. Soto's business. Personal protective equipment and enhanced cleaning products were \$2,350.00.

When asked if the harmful consequences of the economic disruptions resulting from or exacerbated by the COVID-19 public health emergency total \$10,000.00 or more to your business, Ms. Soto replied, "Absolutely! The COVID health emergency caused more than 10,000 in economic disruptions to my new business."

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/25/21



# SPECTRUM HOME DECORATING

A review of the application and subsequent correspondence with Jaye Millette of **Spectrum Home Decorating** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Spectrum Home Decorating was closed for new business from March 1, 2021, to June 30, 2021. The nature of the work requires the company to have a physical presence in potential client's homes. Even after reopening, no calls came for months. A comparison of income over the period closed to the same time in 2019 shows a drop in revenue of over \$40,000.00.

Their website needs to be rebuilt from scratch. Estimates range from for \$1,200.00 to \$2,000.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/12/21

# STAUFFER SHEET METAL, LLC

A review of the application and subsequent correspondence with Anthony Deni of **Stauffer Sheet Metal, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Stauffer Sheet Metal rearranged their shop for social distancing purposes and installed hand sanitizer stations all around. They are keeping masks and gloves available as well. The cost for this was approximately \$1,000.00.

The business incurred some added costs due to the shortage of materials and prices being increased as economic disruptions caused issues of supply and demand. This resulted in increased costs of \$3,500.00 over the last six to eight months, which unfortunately are still rising.

Cost for enhanced cleaning products was approximately \$1,500.00.

Mr. Deni reports their third and fourth quarters of 2020 were both lower than the year before by over 20%. This reduction in revenue exceeded \$4,000.00 making them eligible for the full grant.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/11/21

# SWAMP YANKEE WOODWORKING

A review of the application and subsequent correspondence with Joshua Traber of **Swamp Yankee Woodworking** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The business lost more than \$10,000.00 in income during the public health emergency as customers cancelled projects because of their own economic uncertainty. Due to economic disruptions, wood prices increased, which ate into the company's profit margin.

Mr. Traber continued to work as a paramedic during the COVID pandemic. There are only seven Specialty Care Transport paramedics at his job, and they were the only ones designated to transport COVID patients on ventilators. Mr. Traber was doing twelve-hour shifts, five to six days in a row. He was unable to service his customers and had no time to promote his woodworking. This caused him to lose business as he could not produce simple things such as his high-end cutting boards and serving trays at his usual production rate of twenty units per week; he was limited to only two to four units per week, if lucky.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/10/21

# SWEDE'S JEWELERS, INC.

A review of the application and subsequent correspondence with Robert Szwed of the **Swede's Jewelers, Inc.** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Swede's Jewelers is a seventy-five-year-old family-owned jewelry business serving the East Windsor community. The business was closed under the Governor's Executive Order for a two-month period. Sales were lost during a typical busy season. The business was closed on Mother's Day. Sales opportunities were missed for graduations, First Communion, Confirmations, and wedding engagements. Mr. Szwed estimates lost sales of approximately \$147,000.00. There continues to be less foot traffic in the store further exacerbating the diminished sales.

Total rent and utilities expenses during the closure amounted to \$3,163.45. The business expended approximately \$1,500.00 on PPE and enhanced cleaning products. Changes in the physical plant at the store to assist in social distancing totaled \$425.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/12/21

# THE BATTLE STANDARD, LLC

A review of the application and subsequent correspondence with Jared Brodeur of **The Battle Standard, Inc.** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The Battle Standard Tabletop Game and Hobby is a retail store and an event center. With the pandemic locking down gatherings, all their revenue gained by events was lost completely. These events are typically leagues and tournaments, with cover charges that are used to purchase product. For example, as this is being written, twenty-six people are currently participating at \$15 per player in the games that they sell. When these events are not happening, the business loses direct revenue, and customers are not present to make purchases in a way that sustains The Battle Standard's business model. This loss of revenue in events, concessions, and impulse sales occurred during the closure period mandated for recreational businesses by the state. The mandate halted their event space use entirely throughout the closure.

The business found it necessary to entice people with discounts on product to maintain bills and payroll. However, these discounts and promotions did not generate revenue to employ their staff and restock goods sold. Their product was stocked deep enough pre-COVID to use as a financial float. Selling off their stock-on-hand at a discounted rate left them in business but with shelves that are desperately in need of product to continue moving forward successfully. They lived off their stock-on-hand to maintain and weather the closure as mandated by the state. When asked, "You made 'product sales at discounts to maintain payroll.' At what cost?" Mr. Brodeur stated, "... it is very much in excess of \$10,000."

Physical plant changes were made for social distancing purposes. Their rent and utilities were paid in full despite the closure, and their rent is \$3200.00 monthly. Mr. Brodeur estimates utilities to be approximately \$750.00 monthly.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/13/21

# THE BUTCHERY

A review of the application and subsequent correspondence with Gregory Lattarulo of **The Butchery** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The Butchery has been in East Windsor since 1990. They make their own sausage and do custom smoking. They carry a wide selection of meats, sauces, and spices, and they have a loyal fan base.

To offer prevention and mitigation tactics, Mr. Lattarulo had plexiglass installed throughout the store for proper social distancing. He also purchased six-foot distant markers for the floor to help customers maintain proper distancing, as well as signage on the interior and exterior to alert customers to line up outside as they could only allow so many people in the store at a time to allow for social distancing. He installed a touchless merchant service device for MasterCard and Visa, allowing distanced transactions. In addition, he purchased gloves and masks per Centers for Disease Control guidelines. Mr. Lattaruno spent approximately \$4,500.00.

The store purchased wipes, sanitizer, and chemical germicidal products to clean the store and wipe surfaces down after each customer. They also had the store professionally cleaned for the safety of his staff and his customers. Personal protective equipment and products totaled approximately \$2,500.00.

Mr. Lattarulo plans to purchase a wireless merchant service machine, so he can offer contactless curbside pickup service; this is expected to cost \$2,000.00. The store would like to purchase more professional signage for wayfinding that will be updated as needed per Centers for Disease Control guidelines, which is a \$2,500.00 investment. They would like to update their website to keep customers informed of hours, contactless curbside pickup, and online transactions, which is estimated at \$2,000.00 to \$4,000.00.

When asked if the harmful consequences of the economic disruptions resulting from or exacerbated by the COVID-19 public health emergency total \$10,000.00 or more to your business, Mr. Lattarulo responded, "Yes, we estimate that between PPE, supplies and labor we exceeded \$10,000."

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/30/21

# THE KUTTING ROOM SALON, LLC

A review of the application from Hannah Masciovecchio of **The Cutting Room Salon, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The Cutting Room Salon was closed from March 18, 2020, to July 1, 2020. They also were shut down for two weeks in September 2020, two weeks in November 2020, and two weeks in December 2020 due to COVID-19 exposures. During the three months the business was closed, it was required to spend over \$2,000.00 in rent/associated bills.

To open the salon safely, over \$5,000.00 was expended to get personal protective equipment and sanitizers to create a safe environment for the workers and clients. They had to refuse over fifty clients because they were unable to secure the products needed because of shortages related to the public health emergency. Ms. Masciovecchio estimates they lost \$10,000.00 to \$20,000.00 in business having to deny clients because they did not have their hair colors available as chemicals became scarce.

The business intends to use this grant for physical plant changes updating the salon to ensure they can operate in the safest way for guests and stylists. This would include additional COVID-19 safety practices and a change on how the stations are positioned. They would also use the grant to help purchase required personal protective equipment for both guests and stylists, as well as additional equipment to ensure safe operations.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/4/21

# THE LIBRARY ASSOCIATION OF WAREHOUSE POINT

A review of the application and subsequent correspondence with Lois Hiller of **The Library Association of Warehouse Point** informs that the non-profit has requested an East Windsor E.R.A.S.E. COVID-19 Grant. A review of the request suggests that the Association is eligible for a Grant in the amount of **\$10,000.00**.

The library closed completely on March 14, 2020. On June 1, 2020, the staff started providing curbside pickup. On July 20, 2020, all staff were back at work, and the building was open to the public forty-three hours a week with masks and social distancing required.

In early 2020, the library sent out the annual appeal for funds to supply books and materials for the library. The donations compared to the average for the previous four years was diminished by approximately \$6,300.00.

Patrons requested more electronic resources during the COVID public health emergency, and the use of downloadable audio books and videos greatly increased. The library purchased Tumblebooks for children for \$999, spent \$901 on Hoopla downloads for children and adults, and increased spending on downloadable Overdrive resources by \$675 over the previous year. The library spent \$231.00 more than they received from a grant for cleaning supplies.

Before they reopened to the public, their cleaning service did a deep cleaning, including steam cleaning of the carpets, for \$1,033.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/13/21



# THE MERAKI STONE LEGACY, LLC

A review of the application and subsequent correspondence with Carol Candrea of The Meraki Stone Legacy informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The Meraki Stone Legacy creates custom funeral stones from cremated remains. The cost of raw materials needed to produce the funeral products has increased 35% since the start of the COVID public health emergency. Some necessary materials have been difficult to source requiring substitutions. The business has been negatively impacted by the public health emergency, as the LLC was delayed by the Governor's Executive Order since they were not designated as an essential business. Funds are needed to regenerate interest and understanding in the importance of alternative cremation remains services.

To further explain the delayed start, the pandemic sparked a major and sudden stock market drop beginning in February 2020. Unemployment soared to 14.8% in April 2020. This was the highest rate observed since this data started recording in 1948. The economy was experiencing financial insecurity. On February 25, 2020, the CDC announced that COVID was heading towards pandemic status. On March 11, the World Health Organization declared COVID as a pandemic. On March 13, President Trump declared COVID as a national emergency. Travel restrictions and bans were implemented globally. Statewide stay-at-home orders were made by numerous states. The Candrea family assessed all the quickly changing information and events and because of the COVID public health emergency decided to delay the start of their business. Their family includes an adult child with autism, who has a sensitive immune system. When the company did start operations, the economy and way of doing business had changed significantly.

Business set-up included making all required filings and fees with the State of Connecticut. Internet-based research was conducted to learn the necessary steps for formation of the LLC business in the State of Connecticut. Careful market analysis included internet research; reviewing advice and experience from established industry leaders; focus group discussions, including representation from both industry and non-industry people; and networking with business start-ups and industry knowledge. The analysis-built Meraki's mission statement, company objectives, startup summary, competitor(s) analysis, geographic analysis, market analysis, marketing strategy, target market, and product summary.

On average, small business consultants charge \$75.00 per hour with costs ranging from \$45.00 to \$150.00 per hour nationwide. Project-based packages for business set-up and comparable market analysis are \$5,000.00 to \$7,000.00 for the work that was done.

At least one hundred hours were dedicated to learning then conducting business set up and market analysis. Funds were not available to hire a market analysis to complete these tasks, so

THE MERAKEI STONE LEGACY, LLC (Cont'd)

they were handled in-house. Ms. Candrea has a background in business management and could have made \$15,000.00 in this timeframe had she not been building the business delayed by the COVID public health emergency.

This grant responds to the negative economic impacts and harmful consequences and is designed to mitigate the financial hardship resulting from or exacerbated by the public health emergency and is reasonably proportional to the extent and type of harm experienced.

GEK 8/26/21

# THE PLAYFUL PEACOCK

A review of the application and subsequent correspondence with Erica Giroux of **The Playful Peacock** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

The Playful Peacock is comprised of handmade product lines, including jewelry, candles, and woodworking, that the family creates in their home studio. For years, they traveled to local markets and shows to sell their wares directly to the public. When COVID hit, every single one of their planned shows and markets was canceled, leaving them with no way to sell their products locally. They turned to online sales channels such as Etsy and Wix, which proved to be expensive and lackluster, as the online market was oversaturated with other makers looking to also switch from in-person to online sales. As 2020 ended, there were price hikes in 2021 of all their material costs. The wood market was hit specifically hard, halting all production of their wood-themed lines, which are one of their biggest sellers. They have been unable to adapt to the continued rising costs of production after having no sales channels and little income from the businesses in 2020.

The business expects that many of their Christmas and holiday shows will be running in 2021. These shows tend to be where they do most of their business. The grant will assist with startup costs of production. Grant money will be used for materials to create inventory.

When asked if the economic harm resulting from or exacerbated by the public health emergency amount to a loss of \$10,000.00 or more, Ms. Giroux responded, "I would say absolutely yes. Before COVID, we had a set list of shows, events, and farmers markets we vend at locally. We were averaging around 1- 2k per large event and 200-500 per smaller market. We did our final event in December 2019 and come March 2020 began receiving notifications that every event from April through December 2020 was postponed or canceled altogether."

This Grant addresses an economic harm resulting from or exacerbated by the public health emergency.

GEK 7/23/21

# TILE CONCEPTS

A review of the application and subsequent correspondence with Christopher Arre of **Tile Concepts** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

During the COVID public health emergency, Mr. Arre experienced a loss of wages because he could not enter homes as many customers were wary of contracting the virus. Some jobs were cancelled outright or postponed. Mr. Arre cited three individual new build homes that have been cancelled that would have reflected over \$8,000.00 each for his labor. Other jobs that have been cancelled had pricing varying from job to job, ranging \$1,500.00 and more.

Mr. Arre also experience problems with material shortages that developed because of COVID related supply chain issues. He estimates \$5,000.00 in losses from those shortages.

Tile Concepts spent approximately \$1,000.00 on personal protective equipment, masks, gloves, cleaning supplies, and a zip wall system that allows Mr. Arre to quarantine off a part of the customer's house where he would be working.

Mr. Arre stated, "The effects from COVID-19 have definitely surpassed the \$10,000 mark on my business and continue to do so."

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 9/1/21

# TILE CONCEPTS PLUS

A review of the application and subsequent correspondence with Dylan Arre of the **Tile Concepts Plus** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Tile Concepts Plus builds custom bathrooms, kitchens, entry ways, backsplashes, etc. COVID had a negative impact as the company had no access to the inside of customers' homes for a period of six to eight months. Numerous jobs were postponed and cancelled outright. Projects are being put off to this day as customers are wary of the intrusion. Mr. Arre estimates revenue losses between \$8,000.00 and \$15,000.00. PPE expenditures were approximately \$600.00 to \$800.00.

In addition, as much of the company's advertising is done by word of mouth, there will be a negative impact in Tile Concepts' future business because of the public health emergency and its impact on Mr. Arre's ability to complete customers' projects.

Recently, Tile Concepts Plus lost two jobs totaling approximately \$3,000.00. This loss resulted from COVID supply chain interruptions that kept the company's truck in repairs at a dealership for about a month, instead of two days as previously expected.

Mr. Arre believes, "... that COVID has definitely cost my business more than \$10,000 because of the lack of available work and extra running costs with PPE."

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/12/21

# TREASURES OF THE HEART

A review of the application and subsequent correspondence with Rebecca Bossi of **Treasures of the Heart** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$4,000.00**.

COVID restrictions caused the business to close for two months in 2020, from March 17 to May 22. Total rent paid during the shutdown was \$500.00, and insurance costs during that time were \$30.00. Internet and web fees totaled \$320.00. Lost sales are estimated at \$2,600.00. Cleaning, painting, plexiglass dividers, and COVID-related enhanced cleaning supplies totaled approximately \$400.00. A rough estimated negative economic impact of \$3,850.00 can be attributed to the COVID public health emergency.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency and is reasonably proportional to the extent and type of harm experienced.

GEK 8/18/21

# VANGASBECK HOME IMPROVEMENT, LLC

A review of the application and subsequent correspondence with Mark VanGasbeck of **VanGasbeck Home Improvement, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Mr. VanGasbeck estimates lost income from the shutdown of the business due to the COVID public health emergency to be between \$15,500.00 and \$17,000.00.

Approximately \$225.00 was spent on personal protective equipment. Roughly \$100.00 was expended on additional cleaning products to sanitize homes in which he had worked. Mr. VanGasbeck points out that the price of many materials has gone up tremendously. Lumber costs have doubled in price. Delays in tile production have taken significant time. Delays in vanity production have set back work completion significantly.

Mr. VanGasbeck stated, "I would definitely say that the harmful consequences of the economic disruptions resulting from the COVID-19 public health emergency totaled more than \$10,000 to my business."

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/19/21

# WAGNER FARMS

A review of the application and subsequent conversation and correspondence with Donald Wagner of **Wagner Farms** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Wagner Farms was not able to obtain the usual labor source from H2A visas such as their customary laborers from Jamaica. Many of them were held up at entry points, in this case, Miami, during the many travel bans that were enacted due to the COVID-19 public health emergency. This loss of labor caused the farm to prioritize which crops they could harvest and resulted in them losing their sweet corn crop for the year 2020. According to Mr. Wagner, the loss of income was a greater detriment to their business than the increase in cost of doing business.

Supply chain disruptions caused added costs in certain areas, such as increased costs of lumber materials that are used in the repair of many of the farm's implements and structures.

Mr. Wagner states, "The loss in income is approximately \$35,000.00 to \$45,000.00."

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 8/27/21



# WAREHOUSE POINT FIRE DEPARTMENT, INC.

A review of the application and subsequent correspondence with Lieutenant Steven Ellis and Rich Austin of the **Warehouse Point Fire Department** informs that the non-profit has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

To aid the Town, the Warehouse Point Fire Department remained open throughout the COVID public health emergency. They did however suffer a major loss in fundraising income due to state closure mandates. Lost income on the Easter and Mother's Day flower sales totaled to approximately \$6300.00. Their hot dog sale would have raised approximately \$450.00. The Tip the Bagger event at Geissler's was expected to raise \$1,300.00. The spaghetti dinner was expected to raise approximately \$700.00, and the pig roast dinner would have netted approximately \$2,800.00. These losses in fundraising activities total more than \$11,000.00.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency and is reasonably proportional to the extent and type of harm experienced.

GEK 8/19/21

# WORK AND PLAY SCHOOL, LLC

A review of the application and subsequent correspondence with Betsy DeWolf of **Work and Play School, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

At the onset of the COVID public health emergency, the school suffered a precipitous drop in enrollment from forty-five to only the thirteen children of essential workers. The business retained the seven teachers on staff, and expenses quickly far exceeded income. The business continued to operate and support the essential workers. The school expended further resources by installing internet.

The school was forced to close for one week from January 4, 2021, to January 8, 2021, directly related to COVID exposure. Tuition was waived, and the staff was paid a normal salary, resulting in a business loss of over \$10,000.00.

The public health emergency required the business to increase expenses to meet enhanced Centers for Disease Control (CDC) and Office of Early Childhood (OEC) rules and regulations with reduced group size and consistent small cohort groups as directed by the CDC, OEC and licensing programs. Enhanced sanitation was employed. In addition, the commitment to retain all teaching staff drained the budget and bank account.

When asked if the economic harm resulting from or exacerbated by the public health emergency amount to a loss of \$10,000 or more, Ms. DeWolf responded, "Absolutely, the economic harm resulted from the public health and emergency. We had a huge loss in enrollment and income because of the pandemic. This was a very difficult time, and I was close to having to shut our doors for good!!"

This Grant addresses an economic harm resulting from or exacerbated by the public health emergency.

GEK 7/23/21

## WYSE ACRES, LLC

A review of the application and subsequent correspondence with Steven Wyse of **Wyse Acres LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$10,000.00**.

Mr. Wyse summed up the negative impacts to his tobacco farm from the COVID-19 public health emergency as, higher commodity prices, expenses on sanitation equipment, and higher labor costs.

Mr. Wyse purchased a camper trailer \$3,500 to use as a sanitation station during harvest and field work. This will be used in the future to always ensure his workers have a proper place to wash their hands. Wyse Acres also purchased masks and worked to stop the spread of the virus to the best of their ability.

Lumber costs rose significantly, and farmers tend to buy a lot of wood for tobacco wagons, shed repairs, spear horses, etc., Wyse Acres spent \$4,700.00 on wood in 2020.

Mr. Wyse pointed out that he experienced a COVID-related worker shortage which led to him to compensate by raising workers' wages. He estimated the increase labor costs to be around \$5,200.00 based on a \$30,000.00 payroll.

Mr. Wyse wrote, "All these expenses total \$10,000.00 to the business."

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency.

GEK 9/1/21

# YOUR HOME NANNY, LLC

A review of the application and subsequent correspondence with Joanie Mirabelli of **Your Home Nanny, LLC** informs that the business has requested and is eligible to receive an East Windsor E.R.A.S.E. COVID-19 Grant in the amount of **\$3,000.00**.

Sales were down approximately \$2,000.00. This figure does not represent any charge for the extra time spent cleaning at a client's home or in her own home. Sales were decreased since some clients now work from home and no longer need assistance with their pets. Vacation and travel assistance has also decreased.

Cleaning products' costs were approximately \$150.00, and personal protective equipment expenses were approximately \$375.00. Centers for Disease Control guidance was followed to determine which cleaning products were most effective against the COVID-19 virus and which PPE were recommended. Over time, the list of effective products expanded, and the PPE guidance changed. Recommended cleaning products and PPE were very difficult to find at the beginning of the public health emergency. When available, these products were expensive. The availability of recommended products was not as restrictive as time passed. Numerous hours were spent by the business researching appropriate products and procuring them.

During the first year of the public health emergency, Ms. Mirabelli always wore a mask inside client homes, whether they were at home or not. In the beginning of the health emergency, it was unclear how the virus was spread. All precautions were taken, including wearing of disposable masks, disposable gloves, and cleaning of all surfaces touched inside the home with an appropriate disinfectant spray or cleaning product.

Some of her clients include a first responder, cancer survivors, and the immunocompromised. Client safety has always been paramount to her business model. Some clients are home while she visited, while some are not. Regardless of a client being home or not, she followed the above-described cleaning and PPE practices in accordance with CDC guidelines.

The business did not need to make any physical changes or renovations for social distancing purposes.

Your Home Nanny has been negatively impacted by COVID-19 in many ways, including the State shutdown and compliance with CDC social distancing guidelines.

This Grant addresses the harmful consequences of the economic disruptions resulting from or exacerbated by the public health emergency and is reasonably proportional to the extent and type of harm experienced.

GEK 8/30/21